

## THE BASESHEET

**OUR MISSION IS YOUR SUCCESS** 

**VOLUME 15. NUMBER 2 | SECOND QUARTER. 2014** 







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#### **GREETINGS FELLOW ARCA MEMBERS:**

The first quarter of FY14 is already behind us--l'm at that age where time is no friend of mine. For all you procrastinators, we are busy trying to wrap up the yearly membership/sponsorship renewal process, so consider this a subtle reminder to get your dues paid -- it is a wise investment and it allows ARCA staff the ability to plan training, events and other activities and stay within budget constraints. I would also like to urge you to recruit others in the roofing industry to join our ranks. The increase in revenues would allow us to have ARCA representatives assume even more of a leadership position in representing the construction industry's perspective on policy and legislative issues with regulatory entities. From a legislator's perspective, the number of roofing companies we represent equates to taxes derived in the state treasury, impact on the health of the economy, jobs, more power and influence -- there is strength in numbers!

The Arizona Legislature convened the second week in January and ARCA had numerous pieces of legislation that we intended to pursue. Instead we were forced to abandon most issues and work full time on fall protection. Two years ago Arizona deviated from the Federal OSHA requirements for residential construction and essentially raised the fall standards from 6' to 15'. Federal OSHA has drawn a line in the sand and basically stated that either the language in that enactment is rescinded, and residential fall requirements return to 6' or they will with hold millions in funding to ADOSH and take over oversight / inspections and investigations from the state agency. Working in conjunction with other trade associations affiliated with the Arizona State Contractors Coalition we have support rescinding SB 1441 language and returning residential to the preexisting same standards as commercial. This will allow local control versus Federal intervention and facilitate consistent employee training to one uniform standard and standardized safety plans at all work sites. The bill authorizing the rescinding language---SB 1307 has cleared the House and at this time looks like it will be headed to Governor Brewer for signature.

It is with regret that I need to inform you that Dan Grifford has left Distinctive Roofing and tendered his resignation from the ARCA Board. We wish D3 all the best as he pursues his business consulting career. The ARCA by-laws allow me the discretion to appoint a replacement to serve out the remaining term of office and it is my pleasure to inform you that Larry Miller from Gorman Roofing Services has agreed to accept the challenge.

Last weeks sporting clays event was a huge success at Ben Avery with 100 shooters enjoying the day and taking their aggressions out on the poor little clay things -- all the funds raised benefit the ARIF scholarship fund. On May 16th we will be at Wild Horse Pass for the spring golf tournament and I urge you to mark your calendars and plan on attending the 45th Annual Convention and Trade Show in Laughlin -- October 2-4. The convention committee is working hard on new and exiting activities -- the "River Run" will surely be a convention to remember!

Sincerely,

John Yoder

John Yoder, President
Arizona Roofing Contractors Association

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If you would like more information on workplace safety please contact your Association Coordinator Tod Dennis.

#### CopperPoint

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#### Be Aware of Your Employee's Health Conditions

When workers operate heavy machinery, such as semi-truck trailers or forklifts, it is important that employers stay informed about their workers' physical and mental health.

Illness, some medications, mental fatigue and burnout all may cause workers to be distracted or unfit to work. However, if employers require those workers to get behind the wheel, others may be at risk.

The U.S. Occupational Safety and Health Administration (OSHA) recently cited a Washington truck company for retaliating against an employee who refused to drive while taking a prescribed narcotic cough suppressant.

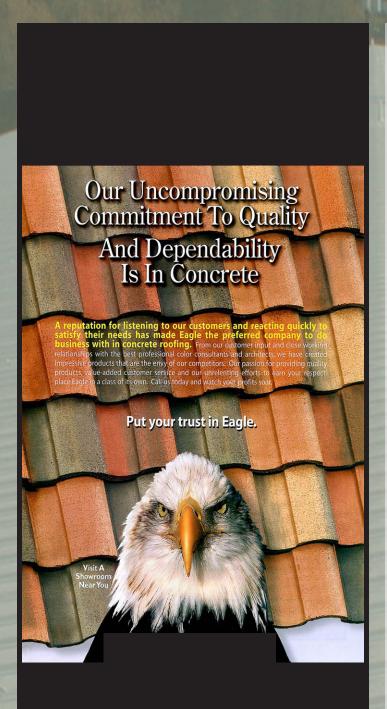
The worker said doing so would be a violation of the Ill or Fatigued Operator Rule, which the Federal Motor Carrier Safety Administration (FMCSA) enforces.

Employers may want to take workers' safety concerns into account whenever: an employee feels unfit in order to prevent violating the operator rule; puts employees' safety at risk; or fails to comply with OSHA standards.

Employees who work in industries where there are numerous hazards know they need to remain mindful of their well-being to remain safe in the workplace. Workers who drive a vehicle or any type of heavy machinery always must be on the lookout for hazardous situations, which includes whether they are fit to operate the equipment.

Under the Ill or Fatigued Operator Rule, employees may not "operate a commercial motor vehicle, and a motor carrier shall not require or permit a driver to operate a commercial motor vehicle, while the driver's ability or alertness is so impaired, or so likely to become impaired, through fatigue, illness, or any other cause, as to make it unsafe for him/her to begin or continue to operate the commercial motor vehicle."





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#### **E Verify Subterfuge**

You would think that following all the e-verify protocols would ensure that you are safe and making the correct hiring decisions--think again. One ARCA member, that is large enough to have a hiring manager, recently interviewed and decided to hire a job applicant, the applicant filled out all the employment forms, submitted the proper credentials and passed the e-verify process. The new employee reported to the crew leader and started work the following week and performed admirably at the job. Several weeks passed and the hiring manager visited a work site to pass out checks and discovered that the person that reported to work was not the individual that was interviewed and offered the job. The employee was terminated immediately for the fraudulent act.

#### Lessons learned:

- whenever possible, the person directly supervising the new employee should meet the candidate in advance and be able to recognize them when they arrive for the first day of work
- 2. if centralized hiring is done, the new hire should report to the hiring interviewer and be escorted to his supervisor and introduced--never told--to report to the yard and ask for "Mr. Smith".
- add taking a photo of the applicant to the hiring process, put in the file and present with paperwork to the crew leader.

Scoundrels are out there trying to find a way to get hired and a way to get around e-verify and they are creative.

#### 2014 ARCA / ARIF CHARITY BOWLING EVENTS

Phoenix Charity Bowling Tournament

to benefit

New Pathways for Youth

WHEN Saturday, June 21, 2014

WHERE AMF Christown Lanes

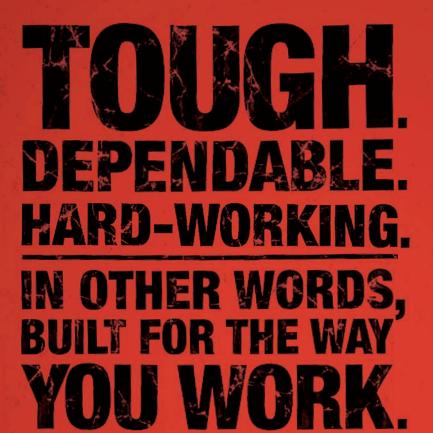
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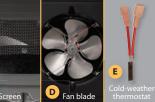


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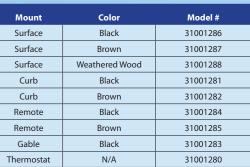




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- **B** High-performance housing molded with UV-stabilized ABS color-dyed plastic to prevent damage from sunlight and provide stability. May be painted to match roof color.

Heavy-duty motor whisper-quiet direct-current variable-voltage 1-36 VDC hardened stainless steel shaft and zinc-plated steel motor housing, dynamically balanced for excellent performance.

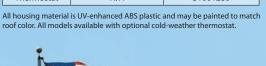
- C Screen 1/8" heavy-gauge stainless steel screen provides protection from insects and animals without impeding airflow.
- Pan blade 12"-diameter one-piece aluminum 5-blade fan operates with no harmonic noise.
- **E** Optional cold-weather thermostat automatically disengages the fan when the temperature falls below 50°F. This is particularly useful in regions that experience a significant amount of cold dry air.



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#### Legislative Update



#### State of Arizona:

The latest update on AZ fall protection legislation is included in the president's message on Page 1.

You will notice several articles throughout this edition of Basesheet regarding the ROC and other agencies as regulation of the construction industry in general is ramped up. If you feel you have a target on your back -it is because there is one there. Many of these Federal and State agencies have indicated that they feel they have been lax in enforcement and are now overtly paying more attention to construction-related companies.

The AZ Department of Revenue working group for the Transaction Privilege Tax (TPT) has not convened, Judy Headlee, from Headlee Roofing will represent the roofing interests as tax reporting details need to be clarified prior to the January 2015 implementation.

#### Federal:

#### **OSHA Silica Regulation**

On April 2, NRCA Executive Vice President William Good testified at a hearing to review the Occupational Safety and Health Administration's (OSHA's) proposed silica regulation. Good reiterated NRCA's opposition to the proposal, as outlined in comments filed by NRCA in February, and conveyed NRCA's primary concern that the regulation will actually increase fall hazards in roofing. Given the unique nature of roofing work, NRCA is requesting that OSHA grant an exemption from the regulation for roofing contractors and has requested the agency work with NRCA and other stakeholders to develop silica protection solutions without increasing other safety risks. Good also pointed out that OSHA's cost estimates for employer compliance with the proposed regulation are greatly underestimated and need to be re-examined by the agency. OSHA held several weeks of hearings, during which it received many expressions of opposition to the silica regulation from NRCA and other industry organizations.

#### **National Labor Relations Board**

On April 7, NRCA filed comments with the National Labor Relations Board (NLRB) in opposition to the board's proposed regulation, issued in February, containing major changes in union election procedures. NRCA believes the proposed changes will shorten the time frame under which union representation elections are held and greatly restrict the ability of employers to discuss collective-bargaining issues with employees during a union-organizing campaign. The proposed regulation originally was issued in 2011 but was later invalided by a federal court that determined, in a legal challenge supported by NRCA, the NLRB issued it without a valid quorum. In a related development, on April 9, the House Education and the Workforce Committee approved two bills designed to counteract the NLRB regulation. NRCA supported both bills-the Workforce Democracy and Fairness Act (H.R. 4320) and the Employee Privacy Protection Act (H.R. 4321)—which were approved on party-line votes in the committee. Full House passage of the bills appears likely, but there is no chance the Senate will approve either bill this year.

#### Tax Extenders - Senate

On April 3, the Senate Finance Committee approved "tax extenders" legislation that applies to 50 tax provisions that expired at the end of 2013, a few of which are of interest to the roofing industry. The bill extends the provisions retroactively for 2014 and through 2015, and new Finance Committee Chairman Ron Wyden (D-Ore.) indicated the bill is a "bridge to tax reform." For the most part, the provisions are unchanged from 2013. The threshold for Section 179 expensing for small businesses is set at \$500,000, and the 50 percent bonus depreciation is extended. The Section 179D deductions for energy-efficiency upgrades to commercial buildings is extended at slightly increased levels and now includes automatic increases in the energy performance standards used to calculate the deduction. The Section 25C credit for residential energy-efficiency improvements is extended at its current levels, and language supported by NRCA was added to ensure all ENERGY STAR®approved roofing products qualify for the credit, which is a significant improvement for the roofing industry. The bill now moves to the Senate floor where consideration may take place later this spring.

#### Tax Extenders - House

The House Ways and Means Committee held a hearing April 8 to review a limited number of tax provisions that expired at the end of 2013 and are included in the Senate Finance Committee bill. As part of the tax reform proposal Chairman Dave Camp (R-Mich.) introduced earlier this year, only seven "tax extender" provisions were included, and many of these were reformed. Section 179 expensing for small businesses was one of the tax extenders to survive in Camp's proposal, which would permanently extend this provision at the \$250,000 threshold level. With Camp recently announcing his retirement at the end of this year, and the prospects for passage of tax reform this year extremely remote, the committee is expected to focus on examining the merits of many current tax extenders during the coming months. It is unclear when the committee or full House may take up tax extenders legislation, and there is speculation that such action may not occur until after the November elections.

#### Affordable Care Act

As part the Affordable Care Act's (ACA's) employer mandate to provide government-approved health benefits to workers, a fultime employee is classified as working 30 hours per week. H.R. 2575, the Save American Workers Act, would replace the 30-hour definition of a full-time employee for ACA purposes to 40 hours per week. Most employers have long considered 40 hours to be the standard definition of a full-time employee because Fair Labor Standards Act requirements, such as overtime compensation, are based on a 40-hour week; thus, NRCA and many other business groups support H.R. 2575 to maintain consistency in federal law. Last week, the House passed the bill by a vote of 248-179, with all House Republicans and 18 Democrats in support. It is unclear whether this legislation will receive consideration in the Senate, as it significantly would modify the president's signature law.



#### ARCA/ARIF Eighth Annual Spring Sporting Clays Tournament

The Arizona Roofing Industry Foundation hosted the eight annual tournament on April 11 at Ben Avery. With 100 paid shooters the competition was fierce but always friendly. The AZ State Game Department, which manages the facility, has made numerous improvements to the course which proved both challenging and sometimes frustrating to the participants. It was a mild April day weather wise and the camaraderie always makes this a fun filled event. We want to thank all the event sponsors and shooters for their ongoing support. All net proceeds will go to the ARIF Scholarship Fund which awards secondary education funding to employees and/or dependents of ARCA roofing members. The scholarships submission deadline is May 1st and shortly after interviews will take place and four scholarships at \$2,500.00 will be awarded by early June.

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#### Flight A

1st	Larry Wakefield	84
2nd	Joe Jimenez	55
3rd	Ramon Lujan	44

#### Flight B

1st	Scott Brown	80
2nd	Scott McKenna	54
3rd	Scott Nichols	44

#### Flight C

1st	Lynn Harding	79
2nd	Aaron Feil	54
3rd	Brad Nally	42

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Most Arizonans know the oncoming summer heat signals a restriction in the amount of time they spend outdoors, but those who regularly work outdoors will need to be used to the heat as it rises throughout the day.

Among laborers who might face Arizona's withering heat are construction and agricultural workers, baggage handlers, electrical power transmission and control workers, and landscaping or yard maintenance workers. Others who work in direct sunlight, perform strenuous work or who wear heavy protective clothing may also face the dangers of heat-induced illness.

Employers may want to create and implement a worker acclimatizing plan so employees will be able to weather triple digits without succumbing to heat illnesses.

According to the Occupational Safety and Health Administration (OSHA), it usually takes five to seven days for humans to adjust to higher temperatures. During this smaller time frame the body's responses to a hot environment -- body temperature, pulse rate, sweat rate and general discomfort - all will increase. However, OSHA says it will take weeks for a body to fully acclimatize.

To ensure workers are fully acclimatized to heat, OSHA suggests employers begin with 50 percent of the normal workload and time spent in the hot environment, gradually building up exposure and workload to 100 percent by the fifth day. Further, OSHA says new workers and those returning from vacations should repeat the five-day minimum adjustment period. Employers also may be aware of how workers who have been out sick react to the heat

Knowing the signs of heat illness can protect workers from suffering symptoms that quickly can lead to death. Additionally, those workers with health conditions such as diabetes, kidney and heart problems or pregnancy can put them at greater risk of heat-related illness.

Sudden heat waves pose health risks for all workers, so employers should be ready to implement a plan that would protect their employees from exposure to high temperatures. Keeping an eye on the heat index can help employers determine how much time and workload employees should undertake on a hot day. The heat index provides a single value that takes both temperature and humidity into account.

The combination of heat and humidity can be extremely stressful. According to OSHA, the higher the heat index, the hotter the weather feels, because sweat doesn't evaporate and cool the skin. Using the index is a better measure than air temperature alone for estimating risk to workers, a tool that employers might find useful as the monsoon drives Arizona temps upward.

In a recent MedlinePlus online news article featuring research published in the scientific journal Nature Climate Change, tests showed that in the last few decades climate change "has already prompted global working capacity to drop, on average, to 90 percent during the peak summer season." As Arizona employers ready their workforces for triple digits, they may want to take advantage of the free checklists and tools available on the Web to create a summer strategy to protect workers. For more on how to create an effective plan for the summer, OSHA provides information in its campaign to prevent heat illness in outdoor workers. SCF Arizona also offers a free work safety training video, Heat Stress, which teaches viewers the signs of heat illness and the risks of working in summer heat, as well as free printed safety materials for employers to distribute to their workers. Employers will find informative workplace safety articles, HR advice and workers' compensation insurance information at SCF's blog, SafeAtWorkAZ.com. 🚳

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#### ROC Abolishes 15-Day Window for Correcting Complaints

Under the new procedures, the issuance of an ROC "directive" triggers an immediate blemish on the contractor's record, regardless of the outcome of the complaint.

By Mike Thal, Lang Baker & Klain, PLC

Maintaining a complaint-free contractor record with the Arizona Registrar of Contractors has become more difficult, due to recent changes in the way in which the ROC responds to consumer complaints.

Under the new procedures, the ROC's "Corrective Work Order" has been replaced by a "Directive," the issuance of which results in a mark on the contractor's record for public view.

Prior to the procedural change, if an ROC inspector determined that a workmanship complaint was valid, the ROC issued a Corrective Work Order to the contractor. If the contractor remedied the issue within 15 days, the complaint was considered to be resolved and the contractor's record was not affected.

Now, the Directive triggers an immediate two-year blemish on the contractor's record. It is issued without notice and cannot be headed off by the contractor's prompt remedial action. Even if, after a hearing, the complaint is found to be without merit, the fact that a Directive was issued remains part of the contractor record for two years.

After the complaint is resolved - whether by appropriate action by the contractor, settlement with the customer, dismissal by a hearing officer, or further action against the contractor - the record will simply be updated to reflect the outcome. That will provide little comfort to contractors who are wrongly forced to serve two years in competitive purgatory for baseless or easily resolved allegations of poor workmanship.

The threats to contractors do not stop there. If an ROC inspector finds no cause to issue a Directive for poor workmanship but, in the process of the investigation, finds that the contractor, for example, failed to comply with any one of several contractual requirements set forth in A.R.S. § 32-1158(B), the inspector may issue a Directive for noncompliance, which inflicts the same two-year damage on the contractor's record as a finding of poor workmanship.

#### **Pay Attention**

As a result of these changes to the ROC's complaint process, it is more crucial than ever for contractors to ensure that potential complaints are handled with the utmost attention and care. It has also never been more important that a contractor's contracts be in compliance with the governing statutes. For more on that topic, see our May 2013 article, "Compliance Update: Arizona Registrar of Contractors."

#### OSHAAnnounces National Stand-Down for Fall Prevention in Construction

The U.S. Labor Department's Occupational Safety and Health Administration announced a national safety stand-down from June 2 to 6 to raise awareness among employers and workers about the hazards of falls, which account for the highest number of deaths in the construction industry.

"Falls account for more than a third of all deaths in this industry," said Dr. David Michaels, assistant secretary of labor for occupational safety and health. "We're working with employers, workers, industry groups, state OSH plans, and civic and faith-based organizations to host safety stand-downs that focus on recognizing hazards and preventing falls. We are getting the message out to America's employers that safety pays and falls cost."

During the stand-down, employers and workers are asked to pause their workday to talk about fall prevention in construction, and discuss topics like ladder safety, scaffolding safety and roofing work safety. OSHA has also launched an official national safety stand-down website with information on how to conduct a successful stand-down. Afterwards, employers will be able to provide feedback and receive a personalized certificate of participation.

The stand-down is part of OSHA's ongoing Fall Prevention Campaign, which was started in 2012 and was developed in partnership with the National Institute for Occupational Safety and Health and NIOSH's National Occupational Research Agenda program. The campaign provides employers with lifesaving information and educational materials on how to plan ahead to prevent falls, provide the right equipment for their workers and train all employees in the proper use of that equipment.

"We are pleased to join again with OSHA and our NORA partners to focus on fall prevention at construction sites," said Dr. John Howard, NIOSH director. "Preventing falls in the construction industry benefits everyone, from the worker, to the employer, to the community at large. This safety stand-down serves as an important opportunity for everyone to take the time to learn how to recognize and prevent fall hazards."

To learn how to partner with OSHA in this stand-down, visit http://www.osha.gov/StopFallsStandDown/. The page provides details on how to conduct a stand-down; receive a certificate of participation; and access free education and training resources, fact sheets and other outreach materials in English and Spanish. To learn more about preventing falls in construction visit http://www.osha.gov/stopfalls/.

Under the Occupational Safety and Health Act of 1970, employers are responsible for providing safe and healthful workplaces for their employees. OSHA's role is to ensure these conditions for America's working men and women by setting and enforcing standards, and providing training, education and assistance. For more information, visit www.osha.gov.



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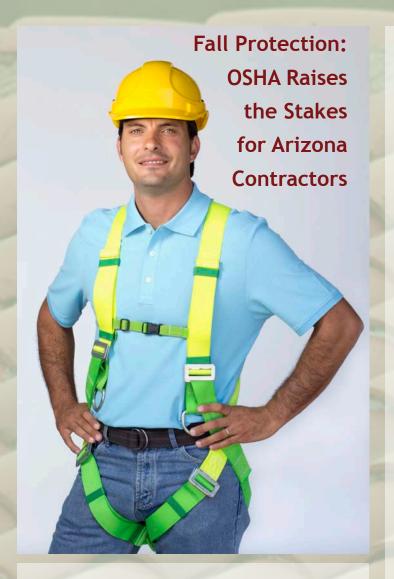
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#### By Kent Lang

Residential contractors in Arizona are facing stricter enforcement of federal fall protection standards, according to a recent issue of the Construction Labor Report. The newsletter states that the U.S. Occupational Safety and Health Administration (OSHA) is threatening to take over jurisdiction of fall protection standards in response to what the feds perceive as lax enforcement by the Arizona Division of Occupational Safety and Health (ADOSH).

Central to OSHA's problems with the State appears to be dissatisfaction with enforcing the use of conventional fall protection in most circumstances where employees are working six to 15 feet above a surface. OSHA requires construction employers to provide fall protection at elevations of six feet and above.

#### **Consequences for Employers**

The result for many construction employers appears to be heightened regulatory activity and tighter enforcement. In representing contractors that have received a safety-related citation, we are seeing situations in which (a) an employee unilaterally disregarded a safety protocol and (b) regulators "imputed" knowledge of the violation to the employer. This allows regulators to cite the employer for

rogue employee misconduct, even though the employer had no actual knowledge.

As a consequence, otherwise compliant contractors are being tagged with the stigma of violations, thus threatening their business relationships with project owners and general contractors that require a clean disciplinary record.

#### Compliance

In this time of increased enforcement activity, it is more important than ever that roofing contractors and other employers in fall-sensitive construction situations exercise vigilance in complying with OSHA requirements and, in particular, supervising and reprimanding workers who disregard fall protection and other safety standards.

Evidence of an employer being "fully compliant" generally includes company-wide safety policies and procedures, regular employee training, disciplinary action for workers' non-compliant behavior, providing all necessary safety equipment on the job site, and hiring safety consultants to conduct additional training and unannounced job site inspections.

OSHA Requirements and Resources. Falls are among the most common causes of serious work-related injuries and deaths, particularly in construction. To prevent employees from being injured from falls, OSHA requires employers to, in general:

- use safe work procedures;
- train workers in the proper selection, use, and maintenance of all protection systems;
- use proper construction and installation of safety systems;
- select fall protection systems appropriate for given situations; and
- supervise employees properly.

To help determine whether there are hazards at their worksites and to work with OSHA on correcting any identified hazards, employers can contact OSHA's free and confidential on-site consultation service or call 800-321-OSHA (6742) and, under call-in options in effect at the time of this article, press number 4. OSHA claims that on-site consultations services are separate from enforcement activities and do not result in penalties or citations.

Other online OSHA resources:

OSHA's Fall Prevention Campaign
Fall Prevention Training
Construction Industry Safety and Health Outreach Program
Fall Protection in Residential Construction
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#### **CHOOSE THE EXPO LOCATION YOU PLAN TO ATTEND:**

- ☐ TUCSON (May 15)
- ☐ PHOENIX (May 21)

#### **REGISTRATION FORM**

Select one class from each session (seating is limited).

#### **GENERAL SESSION**

8:45-9:15

Managing a Diverse Workforce Panel: Lorie Birk, Sharon Moyer

#### **SESSION 1**

9:30-10:45

- ☐ Class 1 Write it Down:
  OSHA Record Keeping
- ☐ Class 2 The Neck, Back & Arm –
  Ergonomic Posture for Safety
- ☐ Class 3 Accepted/Denied:
  Claim Compensability
  & Hearing Process
- ☐ Class 4 Penning Policies for HR

#### **SESSION 2**

#### 11:00-12:15

- ☐ Class 1 Arresting Developments: Fall Prevention/Protection
- ☐ Class 2 How Could this Happen?

  Accident Investigation
- ☐ Class 3 Preventing Violence in the Workplace
- ☐ Class 4 Shock & Audit: Taking the Sting Out of Billing

#### **SESSION 3**

1:15-2:30

- ☐ Class 1 Listen Up: Catching Mature
  Workers' Attention
- ☐ Class 2 Signs of Safety: Deciphering Hazardous Symbols
- ☐ Class 3 Selling a Powerful Safety Culture
- ☐ Class 4 HR BootCamp I

#### **SESSION 4**

2:45-4:00

- ☐ Class 1 Drive to Survive: Fleet Safety
- ☐ Class 2 In Charge of Safety?
  Now What?
- ☐ Class 3 Safety Risks of Hiring Temporary Workers
- ☐ Class 4 HR BootCamp II

\*Note: Course listings are subject to change.

#### **Registration Information**

Mr./Ms
Title
Email Address
Phone Number
☐ Check here if you require ADA special services to attend. You will be contacted concerning these arrangements.
Organization
Address
City
State ZIP
CopperPoint Policy Number (optional)

#### **Payment Information**

rayment information
Amount  \$79 - register Tucson thru May \$79 - register Phoenix thru May \$89 - after above or at the doo
Charge to
Name on Card
Billing Address (required)
City
State ZIP
Card Number
Security Code
Expiration Date
Signature

#### If paying by check, mail to:

CopperPoint Mutual | ATTN: Scott Hoiem 3030 N 3rd Street | Phoenix AZ 85012



Submit form to Scott Hoiem shoiem@copperpoint.com





ARCA is excited to announce three exclusive benefits that will help our Members (and their employees) save money. Read on below to find out how you can benefit from these new partnerships.

#### Staples Advantage

Staples Advantage® is the preferred office supplier of AZ Roofing Contractors Association. As a member, you're eligible to save on all your office supply purchases. This program allows members of AZ Roofing Contractors Association and its affiliates to maximize their buying power across the nation and receive low, contracted pricing on over 30,000 products.

You can count on us to provide you with:

- Easy online ordering through StaplesLink.com
- All the supplies you need, including office products, breakroom supplies, janitorial supplies, technology supplies, furniture, eco-friendly products and more
- FREE delivery on orders over \$50

To enroll, click here.

For more information about your member benefit program, contact:

Russell Kipnis, Staples Advantage Account Manager 714-868-4162

Russell.Kipnis@staples.com

#### Crown Dental Plan

SAVE up to 60% on dental procedures Crown Dental Plan. Crown Dental Plan is a dental benefit plan that is NOT INSURANCE...NO high monthly premiums, NO waiting periods, NO benefit limits, NO co-pay/deductibles. Crown Dental Plan is offering ARCA members 20% off the annual Crown Dental public membership rate. For as little as \$79.95/year you can now receive high quality dental care from more than 270 dentists and specialists Valley-wide. Enroll on-line by pasting the link below into your browser

to select your dentist and complete membership application. Contact Karla (480) 964-7449; karla@ crowndentalplan.com with questions.

Enrollment information.

#### Benefits include:

- Super savings on all dental procedures
- No deductibles or co-payments
- · No annual maximum
- No waiting periods or pre-existing condition exclusions
- Broad choice of quality dentists and specialists
- Specialist rates reduced by 20%

#### Services include:

- Endodontics (extensive root canals)
- Orthodontics (braces)
- Oral Surgery (TMJ, major extractions)
- Prosthodontics (bridges and dentures)
- Periodontics (gum treatment)

Click here to enroll.

#### PTRX Smart Saver RX Card

It costs you nothing and can save you lots. The PTRX Smart Saver RX Card program offers you the opportunity to save big on your prescription drugs. There is no monthly or annual fee to participate in this program. You simply visit one of our 60,000 retail pharmacies (including chains and independents), present your card and a valid prescription to the pharmacist, and the pharmacy will apply the discount. to do.

Simply cut out the card below and start saving today!





#### **The Cool Roofing Solution**







**SOLAR ONE** — State-of-theart, specified-performance elastomeric topcoat. Resistant to dirt pickup; resistant to extremely low temperatures. Can be used on new foam.

COMPLIANCE: ENERGY STAR, CRRC LISTED, ASTM 6083, TITLE 24

5 GAL, 55 GAL, 275 GAL

#### 129



POLYTEK PRO — Highperformance elastomeric topcoat formulated for use on new foam roofing and most other roof surfaces. Excellent resistance to UV degradation.

COMPLIANCE: ENERGY STAR, CRRC LISTED, ASTM E-108 CLASS A FIRE RATED, TITLE 24, UL 790 CLASS A FIRE RATED

5 GAL, 55 GAL, 275 GAL

#### 109



**SOLAR MAGIC** — Excellent elastomeric topcoat. Provides good durability and strong adhesion.

COMPLIANCE: ENERGY STAR

COLOR: 5 GAL, 55 GAL, 275 GAL

#### 103



#### **CRACK & JOINT SELANT —**

Quality sealant for filling seams, repairing cracks, and smoothing rough surfaces. Use also around pipes and penetrations. Outperforms plastic roof cement.

1 GAL, 2 GAL, 5 GAL



#### HIGHEST PERFORMING PRODUCTS

## LOWEST APPLIED COST



#### HER

ERSystems® HER is a flashing grade single component moisture-cure polyurethane roof coating. HER is a tough, seamless elastomeric roofing membrane that has excellent adhesion to a wide variety of substrates.



#### QUICKET

ERSystems® Quicket is a two component liquid applied self-leveling polyurethane designed for building crickets as well as a pourable sealant for roof systems.

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#### SM7108

Permathane® SM7108 is a one component, gungrade, non-sag, moisturecure polyurethane sealant designed to skin and cure rapidly.

COMPLIANCE: TT-S-00230 C (TYPE II) CLASS A, NON-SAG ONE-COMPONENT, ASTM C 920 TYPE S GRADE NS CLASS 25 USE-NT A M G AND O, COMM ITEM SPEC A-A-1556A, AAMA 808.3, USDA ACCEPTABLE FOR USE IN MEAT AND POULTRY AREAS



#### SM2100

Permathane® SM2100 is a high performance reactive silylmodified adhesive sealant.

COMPLIANCE: TT-S-00230 C (TYPE II) CLASS A, NON-SAG ONE-COMPONENT, ASTM C 920 TYPE S GRADE NS CLASS 25 USE-NT A M G AND O, AAMA 805.2 GROUP C, AAMA 803.3. AAMA 808.3

ITW Polymers Sealants North America

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## P.RIZONA COOPING CONTRACTORS ASSOCIATION ASSOCIATION

## SPRIZONA OPING CONTRACTOR SESSORIANO SPRIZONA SPRI

## GOLF TOURNAMENT

#### Friday, May 16th @ Whirlwind Golf Club: Devil's Claw

5692 W North Loop Rd, Chandler, AZ :: COST: \$115 :: Check-in: 6:00 AM :: Shotgun start: 7:00 AM :: Barbecue lunch

Format is Two-Person Scramble - TWO FLIGHTS

Prizes will be awarded for 1st, 2nd and 3rd Place (in two flights)
"Closest to Pin," "Longest Drive," and "Longest Putt" Award will also be presented

Skins games are available at \$40 per team.

Dress code is collared shirts and no denim.

Deadline to Register is Wednesday, April 30th

Limited to First 90 Entries Received

Registration Form	
Player	
Player Name	Company
Contact Person For Entry:	Phone
Sponsor	
☐ Sponsor a tee for \$100 and have your company's name displayed	ed at one of the 18 holes.
Payment	
Pay By Check: Please make checks payable and remit to: ARCA G	olf OR Pay By Credit Card:

Registration forms and payment can be returned by

Credit Card #

Total Amount \$\_

• mail at 5050 N. 8th Pl., Ste. 6, Phoenix, AZ, 85014

Authorized Signature \_

• email at arca@azroofing.org

Exp. Date \_\_\_\_\_ Zip Code \_\_\_\_ Sec. Code \_

• fax at 602 335-0118

#### Your Experience Modification Rate Matters More Than Ever

by Eric H. Spencer, Snell & Wilmer

Some contractors no doubt experienced sticker shock when their most recent workers' compensation audit came back with a higher-than-expected Experience Modification Rate, or EMR, that raised their insurance premium despite maintaining a good safety record. In all probability, the new EMR stemmed from a change to the workers' compensation rating formula used by most states. But, try explaining to a general contractor or project owner that the number lies and you only appear to be less safe on paper. And worse, your EMR might further increase as the new formula becomes fully phased in by next year.

The ramifications extend beyond higher workers' compensation premiums. It also potentially means lost work opportunities, because an EMR that suddenly exceeds 1.0 will disqualify most contractors from securing work, or at least place them at a substantial competitive disadvantage. This reality has no doubt led to a recent uptick in legal actions where an EMR is at issue. In fact, the U.S. General Accounting Office (GAO) has addressed multiple EMR-related bid protests the last five months. The outcome of these decisions does not bode well for government contractors who are defending a questionable EMR, however.

Given the effect that upward-trending EMRs will have on the contracting industry, contractors should consider taking a critical look now at their company practices.

#### The EMR Dilemma Explained

Your EMR is a reflection of your company's loss history compared with that of similarly situated employers. It is primarily utilized to adjust your workers' compensation premiums upward or downward to better reflect actual risk. The benchmark EMR rating is 1.0, which theoretically reflects the average safety rating of a comparable employer in your industry. If a particular employer's loss experience is more costly than the average, the employer's EMR will exceed 1.0 and therefore result in a premium. For example, an EMR of 1.5 will raise a \$100,000 annual premium to \$150,000. The converse is true as well: if the employer's loss experience is less costly than the industry average, the result is a discount.

Most states—including Arizona, Nevada, Colorado, Utah and New Mexico—utilize the National Council on Compensation Insurance (NCCI) to calculate an employer's EMR. A company's insurer provides data about the company to NCCI every year. In turn, NCCI determines your EMR according to a mathematical formula that, in essence, divides your actual losses by expected losses.

Expected losses (the denominator in the equation) are impacted by the payroll size among various job

classifications. Actual losses (the numerator in the equation) are impacted by workers' compensation claims filed against the company and the corresponding reserves established by the insurer for future payment; however, these figures are adjusted for "primary" versus "excess" losses. Further mathematical detail is unnecessary here, but suffice it to say that the "primary" component of actual losses is weighted much more heavily than the "excess" component. Every employer, therefore, seeks to minimize primary losses.

Whether a loss is considered primary or excess is determined by the "split point." From 1993 to 2012, NCCI's split point was \$5,000. For example, a \$25,000 workers' compensation claim was considered a \$5,000 primary loss and \$20,000 excess loss. However, NCCI doubled the split point to \$10,000 last year, which will further increase to \$13,500 this year and \$15,000 in 2015 (plus two years of inflation adjustment). The potential result is that, with no year-to-year change in your company's loss history, a larger percentage of your loss will be considered "primary" based solely on the split point change. Thus, due to how the rating formula disproportionately weighs primary losses over excess losses, your EMR could increase dramatically. Some contractors no doubt began to feel the pinch last year.

Of course, the surest way to remain competitive is to reduce the EMR itself. A well-executed safety plan remains the best way to accomplish that goal. However, it is worth mentioning that most insurance brokers can provide their contractor clients with valuable advice on how to strategically reduce their EMR in other ways. For example, a contractor should consider having its broker review its carrier's treatment of existing claims (along with the corresponding loss reserves established), the accuracy of the data provided to the rating organization, its job classification codes, and the payroll assignments to those classification codes. In some circumstances, a contractor might limit its EMR by shifting certain types of injured workers to administrative tasks on a temporary basis instead of keeping them off work completely—assuming it complies with applicable employment laws, which a knowledgeable attorney can advise upon.

The bottom line is that contractors hovering around the 1.0 mark need not roll over and passively accept a steadily-increasing EMR. If a contractor's broker has helpful tools in its toolkit, now is the time to use them. If a contractor loses (or stands ready to lose) an important contract, however, then the contractor should consider seeking knowledgeable legal counsel. Although there are no reported legal decisions (as of yet) addressing whether a government agency can validly reject a proposal where the EMR exceeded 1.0 solely due to NCCI's split rate change, a contractor might have to make that nuanced argument in court or before an administrative agency in the near future.

#### Arizona Roofing Industry Foundation

#### Raising The Roof for New Pathways for Youth\*

17th Annual Charity Bowling Tournament & Silent Auction

Saturday, June 21st, 2014 • 11:00 AM - 4:30 PM At AMF Christown Lanes, 1919 West Bethany Home Road

\*formerly Youth At Risk



#### 2014 Partnership Pledge

THEME: HOT FUN IN THE SUMMERTIN	
DRESS UP IN YOUR BEST (APPROPRIATE) SUMMERW	
FOR A CHANCE TO WIN OUR COSTUME CONTE	ST.
344	
2	
	1

#### All checks must be made payable to The Arizona Roofing Industry Foundation\*\*.

Every partnership dollar goes <u>directly</u> to New Pathways for Youth, a 501(c)(3) organization that helps homeless and at-risk youth!

All charity partners receive recognition in the official event program and a receipt for tax deductible contributions following the event.

#### **Donate**

- ☐ Diamond Partner \$2,000 ☐ Platinum Partner \$1,000
- ☐ Gold Partner \$500 ☐ Silver Partner \$250
- ☐ Bronze Official Player Partner

  Contribute 400 gift items for bowler registration bags.
- Other cash contribution \$\_
- Donate Youth, Teen or Adult Door Prize
- Donate Silent Auction Item
- Donate 'Grand' Item for Prize Lane

#### **Participate**

☐ Team Participation - Registration Fee \$325

\*\*\*Please fill out and return attached player form by May 23rd\*\*\*

Team consists of 6 bowlers made up of any age group, youth and adult. For tournament scoring, youth will receive (handicap) points according to age. All team participants receive 3 games of tournament bowling, shoe rental, event tee shirt, lunch, fun stuff, and a door prize entry ticket for a chance to win big prizes!

Company	Contact Person		
Address	City	State Zip	)
Phone	Fax	Email	
ALL CHECKS MUST BE MADE PAY  OR PAY BY CREDIT CARD:	(ABLE TO: THE ARIZONA	ROOFING INDUSTRY FO	OUNDATION*
Credit Card #	Billing Zip	Exp. Date	Sec. Code
Authorized Signature			

\*\*The Arizona Roofing Industry Foundation (ARIF) is recognized as a 501(c)(3) tax-exempt non-profit organization (ID 38-3799558).

#### Arizona Roofing Industry Foundation

#### Raising The Roof for New Pathways for Youth\*

17th Annual Charity Bowling Tournament & Silent Auction

Saturday, June 21st, 2014 • 11:00 AM - 4:30 PM At AMF Christown Lanes, 1919 West Bethany Home Road

\*formerly Youth At Risk



We need this form returned by May 23rd i	n order to reserve your shirt size	. Players for whom we don't have shi	rt size information
by May 23rd will default to an XL.			

by May 23rd will default to an XL.										
Company	Conta	act Pers	on							
Address	City _				State	!	Zip			
Phone Fax					En	nail				
Team Participation - Registration	n Fe	ee \$3	325	(\$265 is ta	ax dedud	tible as	s a cha	aritable (	contrib	oution)
Team consists of 6 bowlers made up of any age group shoe rental, event t-shirt, lunch, fun stuff, and a door p							3 gam	es of to	urnam	ent bowling,
NAME	SHIRT	SIZE								or <b>donate</b>
		ild sizes			adul	t sizes				shirt back to the kids New Pathways
Player 1:	Sm	М	L	Sm	M	L	XL	XXL	☐ do	onate my shirt
Player 2:	Sm	М	L	Sm	М	L	XL	XXL	☐ do	onate my shirt
Player 3:	Sm	М	L	Sm	М	L	XL	XXL	☐ do	onate my shirt
Player 4:	Sm	M	L	Sm	М	L	XL	XXL	☐ do	onate my shirt
Player 5:	Sm	M	L	Sm	M	L	XL	XXL	☐ do	onate my shirt
Player 6:	Sm	М	L	Sm	М	L	XL	XXL	☐ do	onate my shirt
Guest tickets - \$15 per person  Guests may also bowl on Prize Lane for a small donar				shirt, doc	or prize t	icket, fu	ın stuf	f and go	oodies	)
	chi	ild sizes			adul	t sizes				
Guest 1:	Sm	M	L	Sm	M	L	XL	XXL	☐ do	onate my shirt
Guest 2:	Sm	M	L	Sm	М	L	XL	XXL	☐ do	onate my shirt
Guest 3:	Sm	M	L	Sm	М	L	XL	XXL	☐ do	onate my shirt
Guest 4:	Sm	M	L	Sm	М	L	XL	XXL	☐ do	onate my shirt

t Theme: HOT FUN IN THE SUMMERTIME

Dress up in your best (appropriate) summerwear for a chance to win our costume contest.

Please send completed form with payment to: ARIF, 5050 N. 8th Pl., Ste. 6, Phoenix, AZ, 85014

Forms can also be faxed to 602 335-0118 or emailed to acreighton@azroofing.org.

Questions? Call 602 335-0133.

Note: Specialty games (such as Prize Lane) accept cash only.

#### 2014 ARIF/ARCA Scholarship Applications

Now Available

**CLICK TO DOWNLOAD FORM** 

#### Submittal Deadline: May 2nd, 2014

The Arizona Roofing Industry Foundation (ARIF), the non-profit affiliate of ARCA that carries out charitable and education related activities, has announced that academic scholarship applications for 2014-15 are now available.

This year, four scholarships will be awarded in the amount of \$2,500 for continuing education.





Eligible applicants include full-time employees of an ARCA contractor or associate member company or their dependent children or spouses. In addition, applicants must be high school seniors or graduates who plan to enroll or students who are already enrolled in a full-time undergraduate course of study at an accredited two or four year college, university or vocational-technical school. Recipients may use the money to support their studies at any accredited postsecondary institution. Students may reapply to the program each year they meet the eligibility requirements.

Scholarship recipients will be selected based on academic record, potential to succeed, leadership and participation in school and community activities, honors, work experience, financial need, a statement of educational and career goals, and an outside appraisal. Applications must be received by May 2nd, 2014.

#### Who is eligible?

#### Any ARCA Members

- full-time employee,
- full-time employee's spouse, OR
- full-time employee's child

#### who is

 a high school senior or graduate planning to enroll in a full-time undergraduate course

#### OR

 a student already enrolled in a full-time undergraduate course

#### + at an accredited two or four-year

- college,
- university, OR
- vocaţional/ţechnical school

For more information, visit the ARIF website at www.azroofingfoundation.org or contact Duane Yourko, ARCA's executive director, at 602 335-0133, (877) 335-2722, or dyourko@azroofing.org.

## FTC and EEOC Issue Joint Guidance on Employer Use of Background Checks

#### By Ballard Sparh

A new joint publication of the Federal Trade Commission (FTC) and Equal Employment Opportunity Commission (EEOC) serves as a reminder to employers of the risks that come with the use of background information when making personnel decisions, including hiring, retention, promotion, and reassignment. Titled "Background Checks: What Employers Need to Know," the publication seeks to guide employers on how to comply with both the Fair Credit Reporting Act (FCRA) and federal nondiscrimination laws in obtaining background information, as well as using and disposing of such information.

Regarding FCRA compliance, the publication reviews the requirements that apply when background information is obtained from a company that acts as a consumer reporting agency under the FCRA. Those requirements address advance notice, written employee consent, and certification to the information provider. The publication also reviews the FCRA's adverse action requirements, which include a pre-action notice and summary of FCRA rights and a post-action notice, and the FCRA requirement for secure disposal of background reports.

In addition to the risk of FTC enforcement, nonbank employers other than auto dealers can also be the subject of FCRA enforcement actions by the Consumer Financial Protection Bureau (CFPB) even if they are not providers of consumer financial products and services. The CFPB and FTC share FCRA enforcement authority regarding such nonbanks, and the CFPB can also enforce the FCRA against large banks.

In the area of compliance with federal nondiscrimination laws, the publication includes warnings about:

- Obtaining background checks on applicants or employees based on an individual's race, national origin, color, sex, religion, disability, genetic information (including family medical history), or age (40 or older)
- Basing employment decisions on background information that has a disparate impact on certain protected classes
- Obtaining genetic information from applicants and employees and seeking medical information before extending a conditional offer of employment

The publication also discusses the need to apply standards equally to all applicants and employees and the importance of considering making exceptions for problems caused by disabilities. EEOC and U.S. Department of Labor record retention requirements are discussed in the publication as well. (See our prior legal alert regarding two lawsuits filed by the EEOC last year alleging that employers' use of criminal background checks to screen job applicants disproportionately excluded African Americans from employment in violation of federal nondiscrimination laws.

#### **ROC Rule Making Changes Finalized**

The ROC has made rule changes that become effective July 1, 2014. The rule changes effect every roofing license classification. The K (dual) license classification will essentially cease to exist and will be melded with all existing commercial and residential licenses. The L-42,C-42,and C-42R (foam, liquid applied, and shakes & shingles) will all be designated with a single roofing classification of CR-42.

Existing license holders are all grandfathered in and can now do both residential and commercial work without taking any qualifying exam.

The ROC will be sending a letter out to all license holders in the near future. There will be a "grace period" of over a year and the new bonding requirements will be implemented when your license is next up for renewal. When a license renewal occurs new / higher bonding will be required, license fees are being reduced, current dual license holders will need to submit a cancellation of one of the licenses. Your current number will be retained but must now be preceded by the new alpha designation of CR # xxxxxx (replacing K, C & L) Business cards, advertisements, vehicles displaying ROC number and all contracts must be changed to reflect the new CR designation. All holders of the roofing licenses will now be required to contribute to the recovery fund.

To learn all the specifics of the rule change, please visit the Registrar web site at azroc.gov and click on the header titled: Attention ROC Customers.

#### SPRAY FOAM RIG FOR SALE

#### THE TRUCK:

2000 International 4900 – 27500 GVW 24' Aluminum Van Body With Lift Gate Approximately 200,000 Miles with Records

#### THE RIG:

Original Owner
H-40 System
15.3 KW, 230V 3PH Generator
7.5 HP, 3PH Continuous Run Air Compressor
6 Kit Heated and Pressurized tanks
Viscount II Sidewall Mount Motor for Coating Rig
All Hoses, Guns, and miscellaneous Tools

\$75,000.00 OBO 623.703.7883

#### Raising the Roof for Youth On Their Own

11th Annual Charity Bowling Tournament & Silent Auction

Saturday, July 12th, 2014 • 11:00 AM - 4:00 PM At Golden Pin Lanes, 1010 West Miracle Mile, Tucson



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#### 2014 Partnership Pledge

DONALE	All donations are fully tax deductib	ole unless otherwise noted.	R ⇔ A
	ner - \$10,000 (\$9,880 is tax deductible wo free lanes, 12 registration bags, and a		
	Partner - \$5,000 (\$4,940 is tax deduced by the state of t		YUUTH AAR UUN
	tner - \$1,000 (\$940 is tax deductible as one free lane, 6 registration bags, and red		• • • • • • • • • • • • • • • •
	rtner - \$500 recognition in the official program		All checks must be made payable to the Arizona Roofing Industry Foundation.*
	Partner - \$250 recognition in the official program		Every partnership dollar goes <u>directly</u> to Youth On Their Own, a 501(c)(3) organization that supports the high school
Bronze C	Official Player Partner (Contribute 400 ecognition in the official program	gift items for bowler registration bags)	graduation of homeless unaccompanied youth.
	or Event Shirts or Food \$ecognition on event t-shrts (handed out to	o every bowler)	Learn more at <u>www.yoto.org</u> .
■ Donate Y	outh or Adult Door Prize		<ul> <li>All charity partners receive recognition in the official event program and a receipt</li> </ul>
☐ Donate S	ilent Auction Item		<ul><li>for tax deductible contributions following</li><li>the event.</li></ul>
Other Ca	sh Contribution \$		•
PARTICII	PATE		
See next p	ames of tournament bowling, shoe rental,	m consists of 6 bowlers made up of event t-shirt, lunch, fun stuff, and a continuous con	able contribution) any age group, youth and adult. All team participant oor prize entry ticket for a chance to win big prizes!
Company		Contact Person	
Address		City	State Zip
Phone	Fax		Email
→ ALL C	HECKS MUST BE MADE PAYABLE	TO: THE ARIZONA ROOFING	INDUSTRY FOUNDATION
OR PAY BY	CREDIT CARD:		
Credit Card # _		Billing Zip	Exp. Date Sec. Code
Authorized Sign	nature		

#### Raising the Roof for Youth On Their Own

11th Annual Charity Bowling Tournament & Silent Auction

Saturday, July 12th, 2014 • 11:00 AM - 4:00 PM At Golden Pin Lanes, 1010 West Miracle Mile, Tucson



#### 2014 Team Registration

Please complete and return this team registration form along with the above pledge form.

Company	Contact Person		
Address	City	State	Zip
Phone	Fax	Email	

#### SUPER HEROES

Dress up as your favorite superhero for a chance to win the esteemed "Best Costume" award.

name



Please send completed form with payment to: ARIF, 5050 N. 8th Pl., Ste. 6, Phoenix, AZ, 85014

Forms can also be faxed to 602 335-0118 or emailed to arca@azroofing.org.

shirt size (adult sizes)

Questions? Call 602 335-0133.

Reminder:
Prize Lane,
bake sale, card
game and raffle
tickets are on
a cash basis at
the event.

#### Team Participation - Registration Fee \$300 (\$240 is tax deductible as a charitable contribution)

Team consists of 6 bowlers made up of any age group, youth and adult. All team participants receive 3 games of tournament bowling, shoe rental, event t-shirt, lunch, fun stuff, and a door prize entry ticket for a chance to win big prizes!

Player 1:	Sm	М	L	XL	XXL
Player 2:	Sm	М	L	XL	XXL
Player 3:	Sm	М	L	XL	XXL
Player 4:	Sm	М	L	XL	XXL
Player 5:	Sm	М	L	XL	XXL
Player 6:	Sm	М	L	XL	XXL
Guest tickets - \$15 per person (Inclu	des lunch, event shirt, do	or prize ticke	t, fun stuff and	goodies)	
Guests may also bowl on Prize Lane for a small donation to	win big prizes!				
Guest 1:	Sm	М	L	XL	XXL
Guest 2:	Sm	М	L	XL	XXL
Guest 3:	Sm	М	L	XL	XXL
Guest 4:	Sm	M	1	ΥI	YYI













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#### **Chair Position Available**

The <u>ROC Committee</u> is looking for a chairperson to represent ARCA members and develop a relationship with the ROC.

You will also become a member of the IAC (Industrial Advisory Committee) of the ROC which meets monthly with the ROC Executive Staff and industry and association leaders.

The position requires someone with patience in dealing with government entities and preferably someone who can move through Government bureaucracy with ease, diplomacy and finesse. This position also deals with legislators, lobbyists and other elected officials.

The committee chair will also develop a 'staff' of volunteers who can assist with projects such as updating workmanship standards.

For further information contact:

John Yoder 602-944-3323

jyoder@starroofingaz.com

Rhonda LaNue

602.276.5515 rlanue@lyonsroofing.com

Duane Yourko

602.335.0133

dyourko@azroofing.org

#### Office for Lease

6623 N. 67th Ave., Glendale, AZ. 85301, Zoned M-1

Yard is 2.12 Acres, office is 1385 sq ft. and can hold up to 13 desks; great for a mid size company looking to grow.

Sheds and steel containers for secure lock up. Wired for alarm and has security cameras.

If interested call:

Ron Brown, President of Jim Brown and Sons Roofing Co; Office - 623-247-9252

#### **Welcome New ARCA Members**

ARCA extends a warm welcome to our newest Members who recently joined the association:

- \* Blass Roofing
  Louis Blass, 520-751-8888
- \* Metro Express Roofing
  Bradley Solak, 480-204-1501
- \* Midway Auto Group

  Mark Batchelor, 602-501-4472

#### **Upcoming Events**

Spring Golf Tournament Whirlwind Golf Club, 5692 W N Loop Rd, Chandler	May 16 7:00am
<b>Dinner Meeting</b> Wild Horse Pass, 5594 W Wild Horse Pass Rd	May 21 4:00pm
OSHA 10-Hour Training in Spanish ARCA office, 5050 N 8th Pl., Ste 6	May 29-30 7:00am-12:00pm
OSHA 10-Hour Training in English ARCA office, 5050 N 8th Pl., Ste 6	June 5-6 7:00am - 12:00pm
Phoenix Charity Bowling Tournament  AMF Christown, 1919 W Bethany Home Rd, Phx	June 21 11:00am - 4:00pm
Tucson Charity Bowling Tournament Golden Pin Lanes, 1010 W Miracle Mile, Tucson	July 12 11:00am - 4:00pm
TRI Installer Training ARCA office, 5050 N 8th Pl., Ste 6	July 18 8:00am-5:00pm
ARCA Convention & Trade Show Laughlin - Aquarius Casino and Resort	Oct 2-4
OSHA 30-Hour Training Site TBD	Oct. 10, 17, 24, 31



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