



THE BASESHEET

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VOLUME 18, NUMBER 2 | SECOND QUARTER, 2017



NRCA



WSRCA

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PRESIDENT'S NOTE

Greetings Members,

SO FAR, WE have started the year out with heaps of activities and successes. And believe it or not, we are already looking at events through December, including our convention in the pines (Little America in Flagstaff). We hope to have record crowds and see you there.

Our spring and summer events have been keeping many busy. We started with a very successful sporting clays tournament. Attendance was over 120 with net proceeds of \$13k+. Our golf tournament is coming quickly on May 19th. We are currently fully booked but you can call and get on a waiting list. And let us not forget our famous (or infamous) bowling tournaments coming up in June/July! This year, Phoenix time-travels back to the 80's and Tucson will be transformed as the Zombie Apocalypse descends!

Remember, all of the net proceeds for the sporting clays and bowling events go to ARIF in support of Youth On Their Own (Tucson) and New Pathways for Youth (Phoenix) and provide the funds for our annual scholarships (\$2,500 per student). Your participation and sponsorships are needed and greatly appreciated. Visit www.azroofingfoundation.org for more information or call Jennifer George at the ARCA office.

Our new Young Professionals Committee is conducting some very successful gatherings and gaining momentum quickly. Timing was great as we will be relying on this group of roofing professionals to help us 'old folks' navigate the new 'technological' world we are living in now.

Speaking of technology, ARCA is moving ahead. Our bi-monthly board meetings are no longer held in Casa Grande, as we are meeting at the ARCA office and have a video conferencing setup allowing board members from all over the state to participate remotely! This will open up board member positions to those who were not able to make the long trip. Would you like more information on becoming a board member? Please let us know, especially those members in northern AZ, we are looking for new board members (contractors specifically) to fill our slate for the 2017/2018 year.

Did you know we have a phone app? It's called "YAPP." [Never miss or be late for an ARCA event again.](#) See inside for more information on the app and how to download it (or get someone from the Young Professionals group to do it for you!)

Also of great importance is the safety alliance ARCA and its members have established with the ICA and ADOSH. This is an extremely crucial cause and worthwhile group with which to involve yourself. If you are a contractor, we urge you to join us. Please [read more about the alliance](#) in this and upcoming issues.

Lastly, thank you to all of your renewals and sponsorships this year. If you have not made your 2017 payment yet, please do so now.

Sincerely,

RHONDA LANUE, LYONS ROOFING
ARCA PRESIDENT

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A reputation for listening to our customers and reacting quickly to satisfy their needs has made Eagle the preferred company to do business with in concrete roofing. From our customer input and close working relationships with the best professional color consultants and architects, we have created impressive products that are the envy of our competitors. Our passion for providing quality products, value-added customer service and our unrelenting efforts to earn your respect, place Eagle in a class of its own. Call us today and watch your profits soar.

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Working Towards Changing Lives

31-Year-Old Local Nonprofit Supports Homeless Youth Through Hands-On Job Experience

It's not often that a cashier shakes a customer's hand after a purchase. But this one did. He wasn't just any cashier, though. He was one of five paid interns at the Youth On Their Own (YOTO) Resale Home Store on North Alvernon Way.

In October 2015, the Home Store opened their doors for the very first time. This unique secondhand shop offers everything from kitchen appliances, to wall décor, to living room furniture, and much more. YOTO's Home Store is monumentally different from other thrift shops of its kind. One of the most notable distinctions is the staff. The store is completely run and managed by volunteers and high school students enrolled in the YOTO program. All students, despite their unique life circumstances, maintain good grades (A's, B's and C's) and steady school attendance while participating in the internship.

Home Store Manager and YOTO alumna, Maribel, has been working in the store since March 2016. She says that she was drawn to this opportunity because it provided her with vital work experience while additionally assisting her financially. Also a student at PCC, Maribel is now responsible for interviewing/training new interns as and ensuring quality service to every customer that walks through the door. Maribel says that this position has raised her confidence level and provided her the chance to improve interpersonal capabilities and fine tune professional skills. In regard to her time at the Home Store, she says, "This has been a wonderful opportunity that I have been given, and I love coming to work everyday."

Armando is a current Home Store intern who has been part of the Youth On Their Own program for about a year. He was hired this past January and has already begun to form meaningful relationships with regular customers and donors. Armando emphasizes that the Home Store has an undeniable community feel, unlike any other store in town. Regarding the atmosphere of the Home Store, Armando says, "It feels like your second home. I'm not coming to work everyday... I'm coming home."

Funds from ARCA's annual charity bowling tournament in Tucson continue to support homeless and at-risk students, like Armando, through their high school graduation. To see YOTO's interns in action – or simply just to shop – you may visit the Home Store Wednesdays through Saturdays from 10:00am-5:00pm at 1642 N. Alvernon Way. 🏠

**ARIF SCHOLARSHIP
APPLICATIONS
ARE DUE MAY 1.**

Apply at azroofingfoundation.org

Arizona Roofing Industry Foundation

Raising the Roof for Youth On Their Own

14th Annual Charity Bowling Tournament & Silent Auction

Saturday, July 15, 2017 • 11:00 AM – 4:00 PM

At Golden Pin Lanes, 1010 West Miracle Mile, Tucson

2017 Partnership Pledge

DONATE All donations are fully tax deductible unless otherwise noted.

- Title Partner - \$10,000** (\$9,900 is tax deductible as a charitable contribution)
Receive two free lanes, 12 registration bags and a half-page ad in the official program
- Platinum Partner - \$5,000** (\$4,900 is tax deductible as a charitable contribution)
Receive one free lane, 6 registration bags and a half-page ad in the official program
- Gold Partner - \$1,000** (\$900 is tax deductible as a charitable contribution)
Receive one free lane, 6 registration bags and recognition in the official program
- Silver Partner - \$500**
Receive recognition in the official program
- Copper Partner - \$250**
Receive recognition in the official program
- T-shirt Partner - \$200**
Company logo printed on the t-shirt (limit of 12)
- Donate Youth/Adult Door Prize** _____
- Other Cash Contribution \$** _____
- Bronze Official Player Partner**
Contribute 400 gift items for bowler registration bags
Receive recognition in the official program
- Donate for Event Shirts or Food \$** _____
Event t-shirt recognition (provided to every bowler)
- Donate Silent Auction Item** _____



PARTICIPATE

Team Participation – Registration Fee \$300 (\$200 is tax deductible as a charitable contribution)

Team consists of 6 bowlers made up of any age group, youth and adult. All team participants receive 3 games of tournament bowling, shoe rental, event t-shirt (adult sizes), lunch, fun stuff and a door prize entry ticket for a chance to win a big prize!

Player 1: _____ (S/M/L/XL/XXL) (Name) (Shirt Size)
 Player 2: _____ (S/M/L/XL/XXL) (Name) (Shirt Size)
 Player 3: _____ (S/M/L/XL/XXL) (Name) (Shirt Size)
 Player 4: _____ (S/M/L/XL/XXL) (Name) (Shirt Size)
 Player 5: _____ (S/M/L/XL/XXL) (Name) (Shirt Size)
 Player 6: _____ (S/M/L/XL/XXL) (Name) (Shirt Size)

Guest Tickets – \$15 per person (Includes lunch, event shirt, door prize ticket, fun stuff and goodies)

Guest 1: _____ (S/M/L/XL/XXL) (Name) (Shirt Size)
 Guest 2: _____ (S/M/L/XL/XXL) (Name) (Shirt Size)
 Guest 3: _____ (S/M/L/XL/XXL) (Name) (Shirt Size)
 Guest 4: _____ (S/M/L/XL/XXL) (Name) (Shirt Size)

Raffle Tickets – ___ \$5 each -OR- ___ Five (5) for \$20

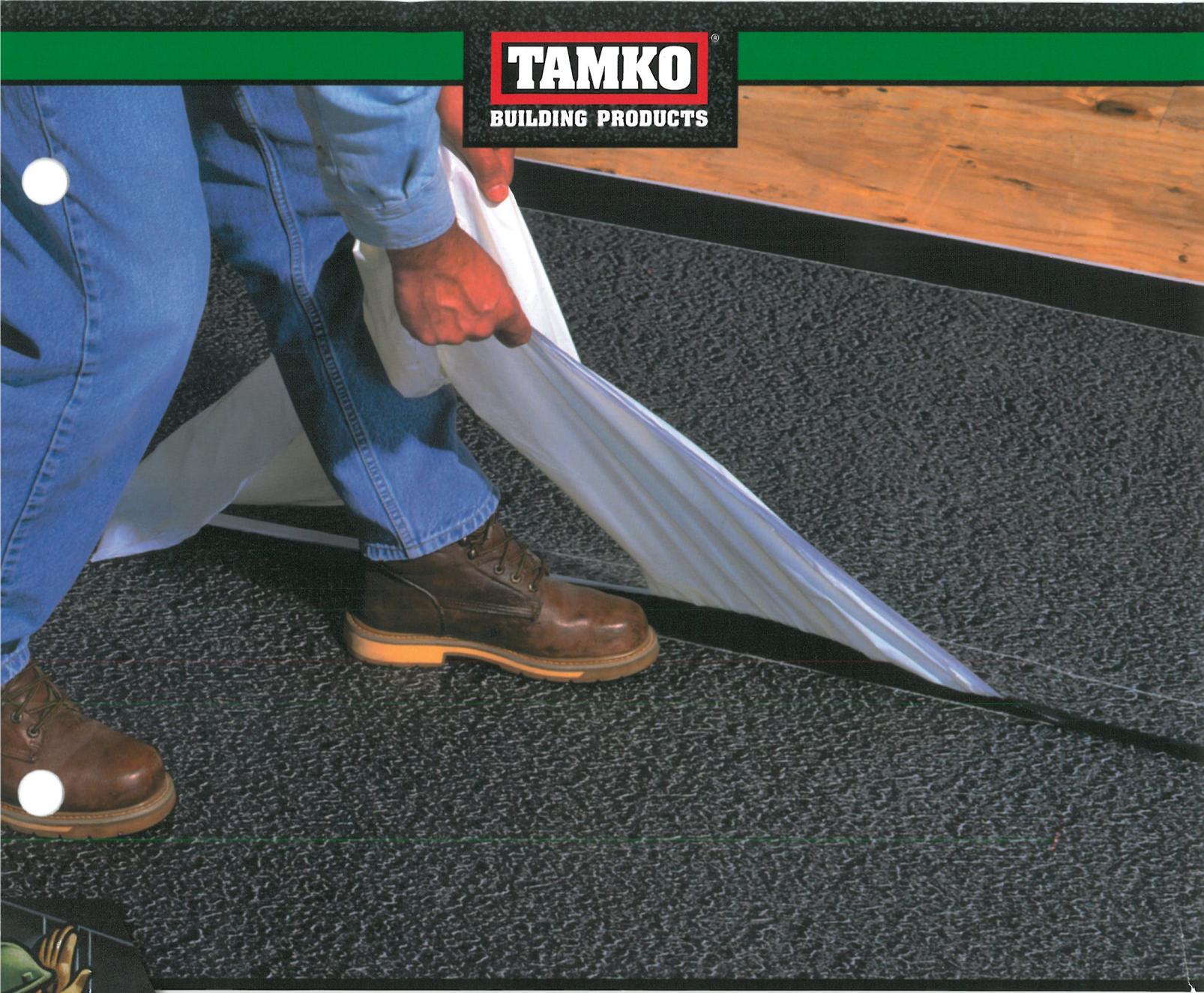
COMPLETED FORMS MUST BE SUBMITTED BY JUNE 16, 2017 TO GUARANTEE T-SHIRT AVAILABILITY

PAYMENT INFORMATION

- Check Enclosed – Payable to Arizona Roofing Industry Foundation
and mailed to ARCA, 4745 N. 7th St., Ste. 102, Phoenix, AZ 85014
 - Credit Card – Complete form below and fax to 602-335-0118, or scan and email to arca@azroofing.org
- Company Name: _____ Phone: _____
 Mailing Address: _____
 Primary Contact: _____ Title: _____ Email: _____
 Credit Card #: _____ Expiration Date: _____ Billing Zip: _____
 Total Amount \$ _____ Authorized Signature: _____

This is a paid ARCA event. Registration deadline is Friday, July 7, 2017. Cancellations after July 7 will be non-refundable, substitutions are allowed.
 ARCA will only guarantee t-shirt availability on completed forms submitted prior to June 16, 2017.

The Arizona Roofing Industry Foundation (ARIF) is a recognized 501(c)(3) tax-exempt nonprofit organization ID 3799558.



TAMKO
BUILDING PRODUCTS

TW METAL AND TILE UNDERLAYMENT SELF-ADHERING SHEET MEMBRANE

TW Metal and Tile Underlayment is well suited for application under metal and mechanically fastened tile roofs where prevention of water penetration is required. This flexible self-adhering rubberized asphalt sheet membrane withstands high-temperature conditions up to 250°F. It can also be left exposed for up to 120 days before application of the metal or tile roof. TW Metal and Tile Underlayment is made with a polymer film on the surface and a treated release film for easy application.

TW METAL AND TILE UNDERLAYMENT SELF-ADHERING SHEET MEMBRANE

IMPORTANT

This product features a skid resistant and tear resistant surface. This feature does not serve as a substitute for following all proper fall protection procedures in accordance with OSHA regulatory requirements— including the use of personal fall protection devices when working on a roof. Applicator safety is of utmost importance.

USES

TAMKO® TW Metal and Tile Underlayment is well suited for application under metal and mechanically fastened tile roofs where prevention of water penetration is required.

FEATURES AND BENEFITS

- Textured surface provides enhanced skid resistance
- Nonremovable selvage film for stronger lap adhesion
- Strong fiberglass reinforcement adds stability during installation
- Split treated release film eases installation
- Meets ASTM D 1970 for nail sealability of self-adhering roofing underlayments
- High-temperature resistance up to 250°F
- Can be left exposed for up to 120 days before application of finished roof
- ICC-ES ESR-2531

LIMITATIONS

- Membrane should not be applied to damp, frosty or contaminated surfaces
- Membrane should not come into contact with products containing coal-tar pitch
- Membrane should not be used in application with PVC roofing or other products that contain tackifiers, plasticizers or processing oils
- Best applied at temperatures of 40°F and higher

GENERAL APPLICATION

Apply TW Metal and Tile Underlayment from low to high point in shingle fashion so that laps will shed water. Overlap edge seams 4 inches. End seams should be overlapped 6 inches and staggered. Where necessary, the membrane may be unrolled and cut into 10- to 15-foot lengths. Align membrane on lower edges of roof. Remove release film from membrane and press into place. Roll lower edges firmly with a hand roller. "Broom in" installed membrane using an industrial flat broom or squeegee. Bear down on installed membrane with the broom or squeegee to ensure total, even adherence to substrate.

Care should be taken not to damage the surface when brooming.

VALLEY APPLICATION

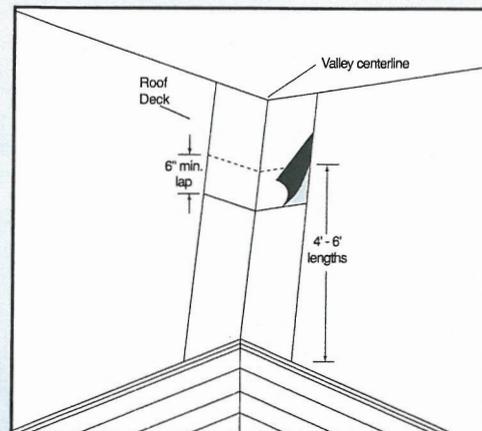
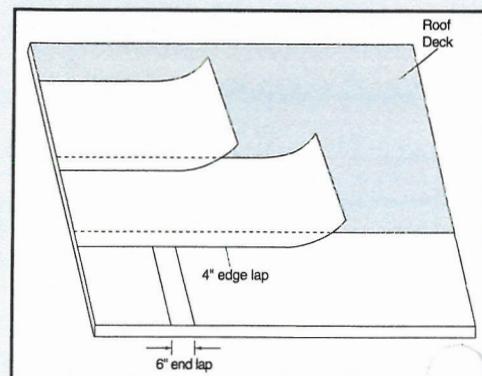
Where necessary the membrane may be unrolled and cut into 4- to 6-foot lengths. Peel the release film and center sheet over valley or ridge. Drape and press sheet into place, working from the center of the valley or ridge outward in each direction. For valleys, apply membrane starting at the lowest point and work upward. Overlap all sheets a minimum of 6 inches. Use TW Metal and Tile Underlayment on "closed valley" applications only. Do not leave membrane permanently exposed. Cover with roofing materials.

Provide ventilation when using TW Metal and Tile Underlayment over the entire roof deck. For information on proper application, contact your architect, building contractor, building materials supplier or TAMKO.

PRODUCT DATA*

| | |
|------------------------------|---------------|
| | 2 Squares |
| Roll size | 200 sq. ft. |
| Roll dimensions | 39-3/8" x 61' |
| Thickness | 75 mil |
| Rolls per pallet (37" x 47") | 20 rolls |

*All values stated as nominal.



BUILDING PRODUCTS FOR THE PROFESSIONAL

Tiles can slide during roof loading and until properly fastened. In order to protect TW Metal and Tile Underlayment from damage, care must be taken to ensure stability of stacked tiles. Fasteners and batten strips must be used when installing tiles over TW Metal and Tile. TAMKO requires the fastening of every tile in addition to mortar, adhesive or foam, regardless of the slope. These are TAMKO's minimum requirements. State and local regulations may contain additional requirements.



P.O. Box 1404
Joplin, MO 64802-1404
1-800-641-4691
tamko.com

This product is covered by a 5-year Limited Warranty. To obtain a copy of TAMKO's Limited Warranty, visit us online at tamko.com or call us at 1-800-641-4691. Information included in this product sheet was current at the time of printing. To obtain a copy of the most current version of this product sheet, visit us online at tamko.com or call us at 1-800-641-4691. ©2013 TAMKO Building Products, Inc. TAMKO is a registered trademark of TAMKO Building Products, Inc.



4 0 0 0 0 2 5 7



Are You Drinking Enough? (Water?)

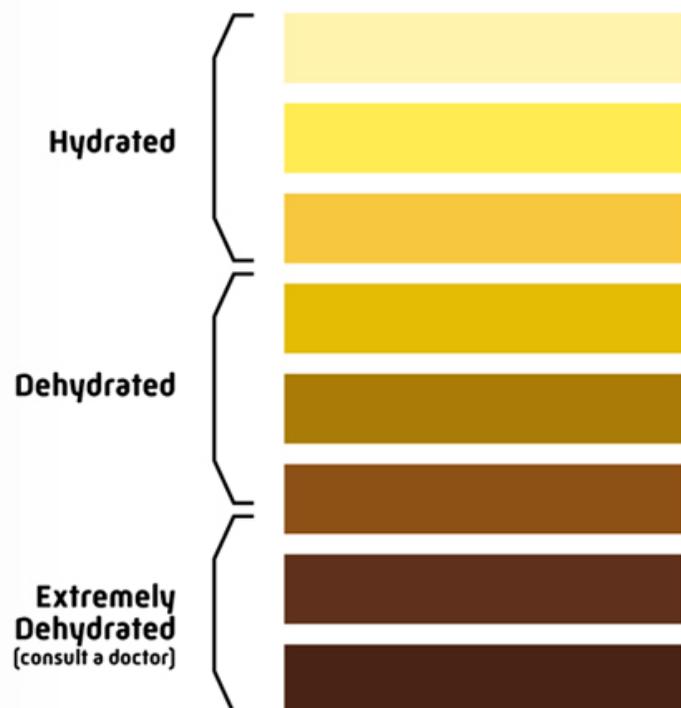
The REAL Dehydration Urine Color Chart (See Right)

The following Dehydration Urine Color Chart will help you use your urine color as an indicator of your level of dehydration and what actions you should take to help return your body back to a normal level of hydration.

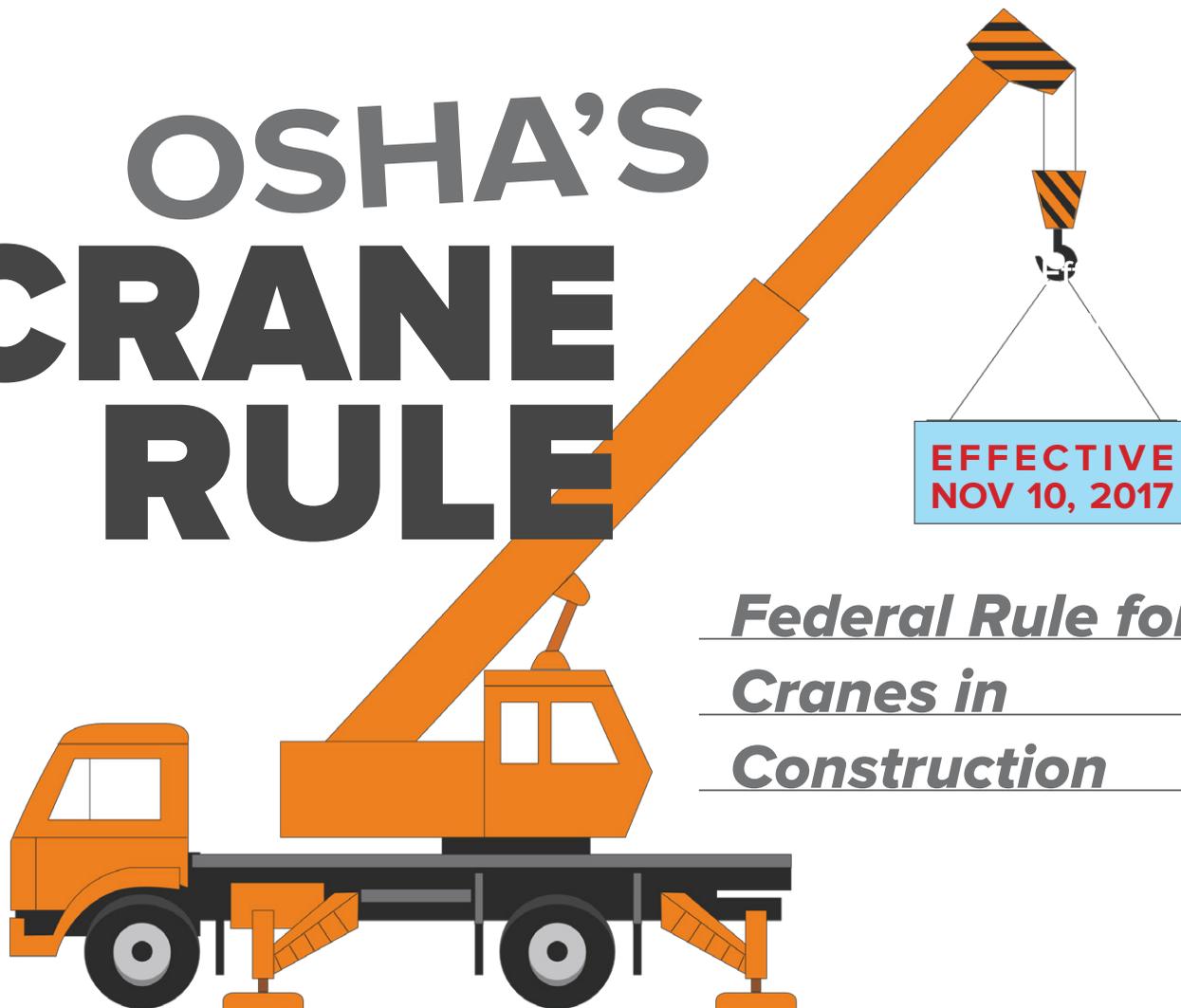
Account for Humidity by Checking the Heat Index

Keeping an eye on the heat index can help employers determine how much time and workload employees should undertake on a hot day. The heat index provides a single value that takes both temperature and humidity into account.

The combination of heat and humidity can be extremely stressful. According to OSHA, the higher the heat index, the hotter the weather feels, because sweat doesn't evaporate and cool the skin. Using the index is a better measure than air temperature alone for estimating risk to workers, a tool that employers might find useful as the monsoon drives Arizona temps upward.



OSHA'S CRANE RULE



Federal Rule for Cranes in Construction

Crane Operator Qualifications

Will all crane operators need to be certified nationwide?

Operators of most cranes above 2,000 lb. capacity when used in construction will need to be either certified by an accredited crane operator testing organization, such as the National Commission for the Certification of Crane Operators (NCCCO). Where in the rule can I find this information? Section 1926.1427 of the new rule describes crane operator certification/qualification requirements. Option 1, which is anticipated to be the most commonly used, requires operators to be certified by a nationally accredited crane operator testing organization that tests operators through written and practical testing and providing levels of certification based on equipment capacity and type.

I am currently a CCO certified crane operator, what do I need to do? Nothing. CCO certification provided by the National Commission for the Certification of Crane Operators (NCCCO) fully meets the new OSHA rule. This applies to certifications of operators of all the crane types NCCCO currently offers (Mobile Cranes, Tower Cranes, Overhead Cranes, Articulating

Cranes).

How does OSHA define a “crane” in the new rule? The standard defines a crane as “power-operated equipment that, when used in construction, can hoist, lower, and horizontally move a suspended load” [§ 1926.1400], updated 10/15/10

Operators of which cranes are included in this rule? Cranes covered by the rule, when used in construction applications, include: mobile cranes, crawler cranes, tower cranes, boom trucks, articulating boom (knuckleboom) cranes, floating cranes, cranes on barges, and locomotive cranes. Also included are industrial cranes (such as carry decks), pile drivers, service/mechanic trucks with a hoisting device, monorails, pedestal cranes, portal cranes, overhead and gantry cranes, straddle cranes, and variations of such equipment. It also includes multipurpose machines when configured to hoist and lower (by means of a winch or hook) and horizontally move a suspended load [§ 1926.1400].

How about articulating cranes (knucklebooms)?

When used purely to deliver materials, articulating/knuckleboom truck cranes are excluded. However, when they are used to hold, support, or stabilize

material to facilitate a construction activity, or they are handling prefabricated components (such as roof trusses or wall panels) or structural steel, they are covered by the new rule [§ 1926.1400(c)(17)]. See the NCCCO Articulating Crane Operator Certification Requirement flowchart for guidance on whether certification is required for your particular job.

How about cranes with attachments?

The rule applies to cranes when used with attachments such as hooks, magnets, grapples, clamshell buckets, orange peel buckets, concrete buckets, draglines, personnel platforms, augers or drills, and pile driving equipment, whether attached to the crane or suspended [§ 1926.1400(b)].

Are any lifting devices excluded?

OSHA has excluded many lifting devices, among them: excavators, backhoes (even when used to lift suspended loads), concrete pumps, aerial lifts, tow trucks, digger derricks, gantry systems, and forklifts. All tree trimming and tree removal work is also excluded [§ 1926.1400(c)].

However, in some circumstances, many of these normally excluded from the new rules can be included when used for certain specialized tasks. For more information, please consult OSHA 1926.1400(c) Exclusions. updated 09/24/10

If I am not yet certified, when is the deadline?

The rule was published in the Federal Register on August 9, 2010, and took effect November 8, 2010. There was a four-year compliance period for the crane operator certification/qualification requirement, i.e., employers must be in compliance by November 10, 2017 [§ 1926.1427(k)]. updated 10/31/14 in other construction lifting duties, digger derricks are not excluded [Preamble p.70]. updated 1/26/11

I operate a crane with a maximum lifting capacity of 10 tons, but I never pick up loads larger than 1,500 lb. Do I need to be certified? The exclusion for cranes of 2,000 lb. and below refers to the maximum manufacturer-rated capacity. Even if you lift lighter loads, it is the crane's maximum-rated capacity that must be 2,000 lb. or less for you to be exempt from the requirements of 1926.1427. Employers are still responsible for training their operators on the safe operation of the type of equipment the operator will be using [§ 1926.1441(e)].

Signalperson Qualifications

Do signal persons need to be certified?

While the rule states that signal persons need to be qualified (rather than certified) by a "qualified evaluator," certification by an organization such as NCCCO meets this requirement. Qualification can be either through a third-party qualified evaluator (such as an accredited certification body) or through an employer's qualified evaluator. All signal persons must be qualified and tested through a written or oral test and a practical test, and the qualification must be documented [§ 1926.1428].

All workers who will participate in signaling or flagging a crane, giving direction as to where and what will be lifted, must be qualified when:

- Point of operation is not in full view of the operator

- View of direction of travel is obstructed
- Site-specific safety condition

Rigger Qualifications

Do riggers need to be certified?

Riggers need to be qualified rather than certified. A qualified rigger is defined as a "qualified person" who, by possession of a recognized degree, certificate, or professional standing, or who by extensive knowledge, training, and experience, has successfully demonstrated the ability to solve/resolve problems relating to rigging. updated 1/26/11 A qualified rigger is needed during assembly/disassembly of cranes, when employees are engaged in hooking, unhooking, or guiding the load, or in the initial connection of a load to a component or structure and are within the fall zone. [§ 1926.1404; 1926.1425]. 

ADOSH/ARCA Alliance Update

After months of discussion the Alliance effort is starting to gain momentum. Ten of ARCA's largest companies are involved with the start-up partnership with ADOSH that focuses attention on fall protection awareness and employee responsibility for following safety protocols. Cards are issued to employees that successfully pass the course provided by certified instructors. All trained employees will be tracked on new software developed by ARCA and available to employer participants @ arcasafetymatters.org. Employers must have a three phased disciplinary plan for non-compliance adopted as part of the employee handbook. Participating companies can expect to be given more favorable treatment for trying to go above and beyond minimum OSHA requirements if cited and found in non-compliance.

All efforts are geared to minimizing the adversarial relationship between ADOSH and contractors and creating more open communication and more of a partnership mentality---let's get the workforce home safe and sound! Current ARCA members involved are; **America Roofing, Diversified Roofing, Headlee Roofing, Lyons Roofing, Metric Roofing, Ky-Ko Roofing, Starkweather Roofing, JBS Roofing, Petersen Dean, and Roofing Southwest.**

If interested, contact Duane at the ARCA office or come to the monthly meetings at the Industrial Commission -- 800 West Washington, hearing room O at 9:00 on Tuesday (the first full week of every month). 

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LEGISLATIVE UPDATE

State of Arizona:

TPT Reform

ARCA's top priority is to continue to drive the transaction privilege tax (TPT) towards a point a sale. This does away with all the municipal licenses, numerous audits, and complications of the current system. It also shifts all reporting and forwarding of taxes on all construction related materials to the Department of Revenue to the retailers that collect the tax. Because all material will be taxed underreporting is not a concern and it levels the playing field by capturing revenue from transient and unlicensed contractors that find loopholes in the current system and shortchange the state.

The League of Cities and Towns continues its opposition to the legislation (HB 2521) and managed to put the bill into a summer study session where we will continue the battle to truly simplify taxing of materials.

Proportional Liability

Currently, Arizona law allows for liability to be shared by all the contractors working on a construction project. And when one trade makes a mistake, all the contractors on the job can pay the price – regardless of fault. This unfair practice just adds to the existing complexities associated with running a construction business in Arizona. Unfair risk transfer laws unnecessarily drive up costs, reduce safety on the job site, lead to frivolous lawsuits, and require contractors to purchase more liability insurance than is needed for a particular project. SB 1338 would put an end to unfair risk-shifting practices, and bring commonsense principles to construction law. The indemnifications afforded to contractors in this legislation would mirror that already in place on public projects and extend it private construction projects. The bill is still active as this time.

Federal:

OSHA Statute of Limitations Regulation

Congress approved the repeal a regulation by the Occupational Safety and Health Administration (OSHA) to extend the statute of limitations on certain recordkeeping citations from six months to five years. OSHA issued the regulation in December 2016, ignoring an appeals court decision that ruled the agency incorrectly had extended the six-month statute of limitations on recordkeeping citations contained in federal law. Once a resolution of disapproval is

enacted, the regulation in question is deemed as if it never took effect. Also, OSHA is prohibited from issuing any regulation in “substantially the same form” in the future.

OSHA Silica Regulation

On April 6, the Occupational Safety and Health Administration (OSHA) announced it has delayed by 90 days implementation of the regulation to dramatically reduce the permissible exposure level for silica dust on construction sites—from June 23 to Sept. 23. The regulation will require contractors to implement new engineering controls to comply with the stricter limits in some roofing operations and may require workers to use wet cutting methods and respiratory protection. Roofing interests opposed the regulation because of concerns that compliance will be infeasible and mandated engineering controls will increase fall hazards for workers and concern that compliance with the regulation is infeasible for contractors. 🏠



CALLING ALL ARCA MEMBERS UNDER THE AGE OF 45

The Mission of ARCA's Young Roofing Professionals is to introduce and develop the next generation of roofers by uniting our young professionals with our more seasoned experts through networking, volunteering, education and technology within the industry.

**Join today by notifying the ARCA
office via email arca@azroofing.org
or calling 602-335-0133**

Workplace Fatalities Rise for First Time Since 2008

A total of 4,836 deaths in the workplace were recorded in 2015, according to official Bureau of Labor statistics, a 0.3% increase over 2014, and the highest number of workplace deaths since 2008. The 2015 Census of Fatal Occupational Injuries was released in December.

Here are additional findings from that census:

- The 903 deaths among Hispanic or Latino workers and 495 deaths among African-American workers were the most since 2007 and 2008 respectively.
- Some 650 deaths occurred among workers 65 and older, which is the second highest in this age demographic since the census began recording the data in 1992.
- Roadway-related fatalities climbed 9% to 1,264 accounting for 26% of all fatal work-related injuries in 2015.
- The private construction industry recorded 937 deaths, the highest level since 2008.
- Heavy and tractor-trailer truck drivers experienced 745 fatal injuries
- Falls to a lower level accounted for 81% of all fatal falls
- Workers were fatally struck by an object or equipment 519 times in 2015. Workers were most frequently struck by plants, trees, and vegetation (110); highway vehicles (104); and construction, logging, and mining machinery (54).

“These numbers underscore the urgent need for employers to provide a safe workplace for their employees as the law requires,” said former Secretary of Labor Thomas Perez in a department prepared release on the figures.

“We have a moral responsibility to make sure that workers who showed up to work today are still alive to punch the clock tomorrow,” Perez added.

The 2015 Census of Fatal Occupational Injuries is available online at www.bls.gov/news.release/cfoi.nr0.htm

Copperpoint’s safety library is full of workplace safety tips covering nearly every occupational hazard. Use the Safety Materials Order Form available at Copperpoint.com to order safety cards that fit your business. Or ask our Loss Control & Risk Management Team about the DuPont Learning System.

2017 ARIF SPRING SPORTING CLAYS TOURNAMENT SCOREBOARD

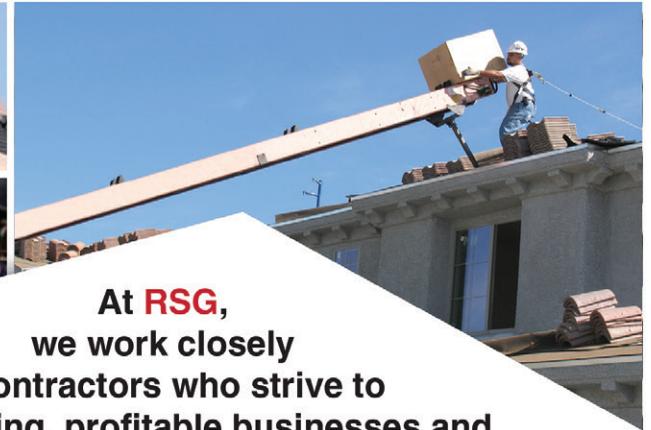
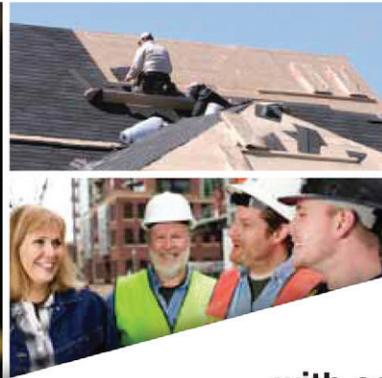


| A FLIGHT | | |
|---------------|----------------|----|
| FIRST | Zack Lundberg | 94 |
| SECOND | John Bartolome | 88 |
| THIRD | Dan Radney | 82 |

| B FLIGHT | | |
|---------------|----------------|----|
| FIRST | Robert Dishman | 70 |
| SECOND | Alan Minker | 70 |
| THIRD | Jerry Brown | 70 |

| C FLIGHT | | |
|---------------|--------------|----|
| FIRST | Mark Spanton | 58 |
| SECOND | Phil Burgess | 58 |
| THIRD | Joe Nue | 58 |





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- Helping you secure the jobs you bid on with unmatched in-depth product and industry knowledge
- Giving you straightforward answers from beginning to end.
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Essential Strategies for Managing Your



Experience Modification Rating (EMR)

By Andrew Uster

GIVEN TIGHTER PROFIT margins and increased competition, it is critical to understand and manage your EMR. Lack of management will lead to an elevated rating, which directly increases the amount of Workers' Compensation premium. In addition to the higher premiums, an elevated score can have an impact on revenues when certain projects have minimum EMR criteria, which would prevent a company from qualifying to bid. Companies that effectively manage their EMR can also use it as a marketing tool evidencing a strong safety record. The following are best practices to manage your EMR to improve and maintain your rating:

Reducing injury costs with pre-and post-accident policies

Implementation of the proper pre- and post-accident policies can have a significant impact in reducing the frequency and severity of a workers' compensation claim.

- Develop a strong safety culture where everyone participates
- Develop procedures to manage accidents quickly and effectively.
- Require prospective employees to complete an efficient medical examination in order to identify potential preexisting injuries or physical limitations that could lead to an injury while performing the job functions.
- Develop a relationship with medical providers. It is critical to find a clinic that understands occupational injuries, communicates well with the injured worker, employer and workers' compensation carrier. Also that the clinic understands the importance of return to work and what are OSHA recordable incidents. A clinic that provides physical therapy is less desirable as there is a likelihood to prescribe more treatment and slow durations for full medical release.
- An organization can maintain most claims as medical only versus a loss time or indemnity claim with an effective Return to Work program. Return to Work can eliminate unnecessary indemnity claims and medical only claims, in Arizona and many other NCCI States, receive a 70% discount on the actual claim values that are used in the

EMR Calculation. The final cost of the claim will be much less when employees are not isolated from workplace. The employees realize employers are concerned for their well-being, which helps to prevent the injured party from seeking legal representation.

Verifying the data used to promulgate the EMR is accurate.

The following are items to review on your EMR worksheet that have an effect on the calculation.

- Ensure the carriers are using and have reported the correct classifications. Each class code has a different expected loss rate based on statistical loss data. By using the wrong class code, the score will not accurately reflect the exposures.
- Verify the correct payroll has been reported by the carriers for the experience period. Payroll is used to determine the expected losses. If the payroll is incorrectly reported, the expected losses will be under or overestimated. Underestimating the expected losses will likely increase the EMR score.
- Claims have been properly classified as medical only or indemnity type claims. The formula discounts the medical only claims 70%, so it is crucial to verify there are no indemnity claims that were medical only claims.

Strategic Claims Management

Engage a claims advisor to:

- Develop a claims closure strategy with the adjuster. Claims adjusters have hundreds of files and without active management a claim can remain open and continue to grow.
- Monitor the claim to assure it is appropriately reserved. Reserve dollars are included in the calculation and can often be a very conservative estimate to the final value of the claim. Reserves or reserve changes should be conferred with an adjuster to insure the amounts are a reasonable.

If you have any questions regarding the material or are interested in a complementary review of your risk management strategies, please contact Andrew Uster, auster@resecoadvisors.com, 602-753-4259 at Reseco Insurance Advisors, LLC www.resecoadvisors.com. 

ABOUT THE AUTHOR Andrew has 15 years of commercial insurance experience that ranges from large account underwriting to working for national and regional brokers. He has experience working with public and private corporations and specializes in construction and real estate. Reseco Insurance Advisors is a privately held commercial insurance brokerage and risk management advisement firm headquartered in Phoenix Arizona. Reseco is an ARCA member and Andrew serves on the Insurance Committee



New Asphalt Roofing EPDS Will Aid Green Building Projects

WHEN ARCHITECTS AND specifiers embark on new green building initiatives, they need to validate the environmental aspects of the building materials they use. Environmental Product Declarations (EPDs) are used to provide this information and to support the credibility of environmental claims.

The Asphalt Roofing Manufacturers Association (ARMA) has completed a multi-year effort to develop EPDs for asphalt roofing systems. These five new documents provide information that building and construction professionals can use both to support environmental aspects of roof systems as part of sustainable building projects and to better understand their impact over time. EPDs are now available for asphalt shingle roofing systems, SBS and APP modified bitumen systems, and built-up roofing systems.

ARMA worked with thinkstep, a sustainability consulting company, and with UL Environment to validate the EPDs. These comprehensive documents outline the environmental attributes associated with the manufacturing of various asphalt-related roofing materials.

ARMA's development of these five EPDs reflects the

continued use and advancement of asphalt roofing materials. In some cases, these documents are needed to fulfill requirements for green building rating systems and initiatives such as Leadership in Energy and Environmental Design (LEED), Green Globes, and the International Green Construction Code (IgCC).

“As the worldwide building and construction community continues to expand the focus on creating environmentally responsible and resource-efficient building projects, asphalt roofing has a critical role to play,” said Reed Hitchcock, ARMA's executive vice president. “ARMA is committed to supporting sustainable building initiatives, and we are proud to provide the industry with this important environmental information.”

“These EPDs will help architects and engineers make sustainable choices in roof design,” said Amy Ferryman, chair of ARMA's Sustainability Task Force. “Our work to develop these resources helps ensure that the asphalt roofing industry can fully participate in increasingly important green building practices.”

The five EPDs from ARMA are now available and can be accessed on ARMA's website. (<http://www.asphaltroofing.org/environmental-product-declarations-epds>) 

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National Women In Roofing - Arizona Chapter

THE COUNCIL CHAIRMAN is Valorie Miller with JBS Roofing (Vice Chair), Julie Hill with WRECORP (Secretary), Anita Moss with Sunvek (Treasurer), Rebecca Alesi with Gryphon Roofing and Remodeling.

Board Members include: Michelle Brown with WRECORP, Kim Scholten with Western Colloid, Sarah Weiss with Elite Roofing Supply and Jennifer George with ARCA.

Community Support:

The council has jumped in and started their first fund raising event supporting Phoenix Rescue Mission. Donations of Easter Basket, Easter grass, plastic eggs filled with candy (no chocolate), coloring books with crayons, candy NO CHOCOLATE, small stuffed animals, and small toys. Donation drop off locations are at both the ARCA office and JBS Roofing. If you would like to donate but don't have time to go shopping money can be donated through ARIF and the funds will be used to purchase items.

Who can become a member?

Anyone can join NWiR, there are two classifications,

member and supporting members. A member is a women in the roofing industry either contractor, manufacturer, or supplier a supporting member is anyone else who works in industry such as insurance companies, merchant services, fleet services...etc, yes men are welcome and encourage to also join.

How to become a member and part of the Arizona Council?

Membership is easy go to <https://nationalwomeninroofing.org/membership/become-a-member/> and apply. Once you have paid your dues forward your acceptance email to ArizonaNWIR@gmail.com if you have any questions you may also reach out to any of the Council Members or send an email and we will be happy to speak to you. There is no additional cost to become a member of the Arizona Council.

Next Event:

ARCA will be hosting a meet up at Desert Rose Pizza & Gastropub, NWiR members will be meeting prior to the event and networking with ARCA members during the event to answer any questions and help anyone interested in signing up to become a member of NWiR. 🏠

Arizona Roofing Industry Foundation

Raising the Roof for New Pathways for Youth

20th Annual Charity Bowling Tournament & Silent Auction

ARCA "Back to the 80's"

Saturday, June 17, 2017 • 11:00 AM – 4:00 PM

At Let It Roll Bowl & Entertainment, 8925 N. 12th Street, Phoenix 85020



2017 Partnership Pledge

DONATE All donations are fully tax deductible unless otherwise noted.

- Diamond Partner - \$2,000** (\$1,865 is tax deductible when registering a team) Receive one free lane, 6 registration bags and half-page ad in the official program
- Platinum Partner - \$1,000** (\$865 is tax deductible when registering a team) Receive one free lane, 6 registration bags and recognition in the official program
- Gold Partner - \$500**
- Silver Partner - \$250**
- Bronze Official Player Partner**
Contribute 400 gift items for bowler registration bags
- Other Cash Contribution \$** _____
- Donate Youth/Adult Door Prize** _____
- Donate Silent Auction Item** _____
- Donate 'Grand Item' for Prize Lane** _____

PARTICIPATE

Team Participation – Registration Fee \$350 (\$190 is tax deductible as a charitable contribution)

Team consists of 6 bowlers made up of any age group, youth and adult. All team participants receive 3 games of tournament bowling, shoe rental, lunch, fun stuff and a door prize entry ticket for a chance to win a big prize!

Player 1: _____ (S/M/L/XL/XXL) (Name) (Shirt Size) Player 2: _____ (S/M/L/XL/XXL) (Name) (Shirt Size)

Player 3: _____ (S/M/L/XL/XXL) (Name) (Shirt Size) Player 4: _____ (S/M/L/XL/XXL) (Name) (Shirt Size)

Player 5: _____ (S/M/L/XL/XXL) (Name) (Shirt Size) Player 6: _____ (S/M/L/XL/XXL) (Name) (Shirt Size)

Guest Tickets – \$15 per person (Includes lunch, door prize ticket, fun stuff and goodies)

Guest 1: _____ (Name) Guest 2: _____ (Name)

Guest 3: _____ (Name) Guest 4: _____ (Name)

Pre-Purchase Raffle Tickets – ___ \$5 each -OR- ___ Five (5) for \$20

*****COMPLETED FORMS MUST BE SUBMITTED BY MAY 26, 2017 TO GUARANTEE T-SHIRT AVAILABILITY*****

PAYMENT INFORMATION

Check Enclosed – **Made Payable to Arizona Roofing Industry Foundation**
and mailed to ARCA, 4745 N. 7th St., Ste. 102, Phoenix, AZ 85014

Credit Card – Complete form below and fax to 602-335-0118, or scan and email to arca@azroofing.org

Company Name: _____ Phone: _____

Mailing Address: _____

Primary Contact: _____ Title: _____ Email: _____

Credit Card #: _____ Expiration Date: _____ Billing Zip: _____

Total Amount \$ _____ Authorized Signature: _____

**This is a paid ARCA event. Registration deadline is Friday, May 26, 2017. Cancellations after May 6 will be non-refundable, substitutions are allowed.*

The Arizona Roofing Industry Foundation (ARIF) is a recognized 501(c)(3) tax-exempt nonprofit organization ID 3799558.

Insurance Assessment



...the decrease in rates in the fourth quarter was fairly consistent with the third quarter, signaling some stability in the market.

By Rob Foote, President of Roofing Risk

COMMERCIAL PROPERTY/CASUALTY INSURANCE rates fell 3.3% on average in the fourth quarter of 2016 with only commercial auto business seeing increases, according to the latest survey by the Council of Insurance Agents & Brokers.

The Washington-based trade association said in a statement that a survey of its member firms showed rates declined across small, medium and large accounts for the eighth straight quarter.

Large accounts saw the largest decrease at 4.9%, followed by medium accounts at 3.8% and small accounts at 1.3%.

While rate decreases began slowly during the fourth quarter in 2014, the CIAB said premiums fell the most in 2016. Survey respondents noted; however, that the decrease in rates in the fourth quarter was fairly consistent with third quarter, signaling some stability in the market.

“While premium rate decreases have been steady throughout the past two years, there is normalization in the market across most lines of businesses,” said Ken A. Crerar, president and CEO of the CIAB.

Commercial property saw the sharpest fall in rates down 4.4%, followed by workers compensation down 2.9%, general liability down 2.6% and umbrella liability down 1.4%. The only line of business that saw an increase in rates was commercial auto where prices rose 4.4%. Commercial auto has been a problem line for some insurers over the past year with several large insurers reducing their exposure to the class of business. 🏠



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Arizona's Sick Leave Law In a Nutshell

By Timothy Ducar

DURING THE NOVEMBER, 2016 election, Arizona voters approved an initiative that added sick leave protections to all Arizona employees. These protections go into effect July 1, 2017.

The new law applies to all employers, irrespective of the number of employees that employer has. The employee may use the sick time for almost any reason, including

- An employee's mental or physical illness, injury or health condition;
- Care of a family member who needs medical diagnosis, care or treatment of a mental or physical illness, or for preventative care;
- The closure of any employee's place of business by order of a public official;
- Absence due to medical attention or mental health services as a result of domestic violence, sexual violence, abuse or stalking, or relocating a residence or utilizing legal service related to domestic violence, sexual violence, abuse or stalking.

Employees will accrue sick time at the following rates:

- For employers with less than 15 employees, employees accrue a minimum of one hour of paid sick time for every 30 hours worked, up to a maximum of 24 hours per year, unless the employer selects a higher limit
- For employers with 15 or more employees, employees accrue a minimum of one hour of paid sick time for every 30 hours worked, up to a maximum of 40 hours per year, unless the employer selects a higher limit

- Sick time begins to accrue when hired or on July 1, 2017, whatever is later. An employee may use sick time as it is accrued, but an employer may require the employee to wait until the 90th day after he/she is hired before using the sick time.

Unused paid sick time is carried over to the following year (limited by the 24 or 40 hour maximum per year, as described above). In the alternative, an employer may pay the employee for unused sick time. An employer may pre-pay expected sick time that an employee is expected to accrue at the beginning of the year.

Employers are required to post notices regarding the new sick time law in English and Spanish. The new statute requires the Industrial Commission of Arizona to prepare and provide sample notices that comply with the new law for employers to post. Additionally, the amount of an employee's accrued sick time, the amount of earned paid sick time taken through the year, and the amount of pay the employee has received as earned paid sick time must be included with (or on) the employee's paycheck.

For employers, probably one of the most significant portions of the new statute is that accrued paid sick time is "use it or lose it." That is, there is no requirement that an employer pay an employee who is leaving the employment of the employer accrued, but unused, sick time. 🏠

ABOUT THE AUTHOR Timothy D. Ducar is an attorney practicing general litigation matters, including business, construction, employment, ADOSH and Registrar of Contractor issues. He practices in Arizona, California, Nevada, Utah, Idaho, and Hawaii. He acts as legal counsel for ARCA and sits on the Board of the Arizona Roofing Industry Foundation. He will provide you written materials that discuss increasing collections at no cost. If he cannot assist you with your particular legal matter, he will refer you to a competent attorney. He can be reached at (480) 502-2119 X3.



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UPCOMING EVENTS

| | |
|---------------------|--|
| APR 26 4-6p | ARCA Meetup Event Desert Rose Pizza & Gastropub 6729 N. 57th Drive, Glendale 85301 |
| MAY 18-19 7a-12p | OSHA 10-Hour training Spanish (PHOENIX) ARCA Office 4745 N. 7th St., Ste. 103 Phoenix, 85014 |
| MAY 19 6a | ARCA Spring Golf Tournament Ocotillo Golf Resort 3751 S. Clubhouse Drive, Chandler |
| JUN 8-9 7a-12p | OSHA 10-Hour training English (PHOENIX) ARCA Office 4745 N. 7th St., Ste. 103 Phoenix, 85014 |
| JUN 17 11a-4p | Charity Bowling Tournament for NPFY Let It Roll Bowling & Entertainment 8925 N. 12th Street, Phoenix |
| JUL 15 11a-4p | Charity Bowling Tournament for NPFY Golden Pin Lanes 1010 W. Miracle Mile, Tucson |
| JUL 20-21 7a-12p | OSHA 10-Hour training Spanish (PHOENIX) ARCA Office 4745 N. 7th St., Ste. 103 Phoenix, 85014 |
| AUG 16 4-6p | ARCA Open House Supporting Education ARCA Office 4745 N. 7th St., Ste. 103 Phoenix, 85014 |
| SEP 28-30 | ARCA 2017 Convention and Trade Show Little America Hotel 2515 E. Butler Avenue, Flagstaff |

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New Pathways for Youth

NEW PATHWAYS FOR Youth is grateful for our partnership with ARCA as a beneficiary of the Bowling Tournament. Over our 25-year history, we have positively impacted the lives of more than 5,500 youth. We are dedicated to transforming lives of at-risk youth through one-to-one mentoring and life skill development. We envision a community where all young people have the opportunity to achieve their full potential. Through an intentional relationship with their mentor, youth like, Ryan are able to create new possibilities for their future.

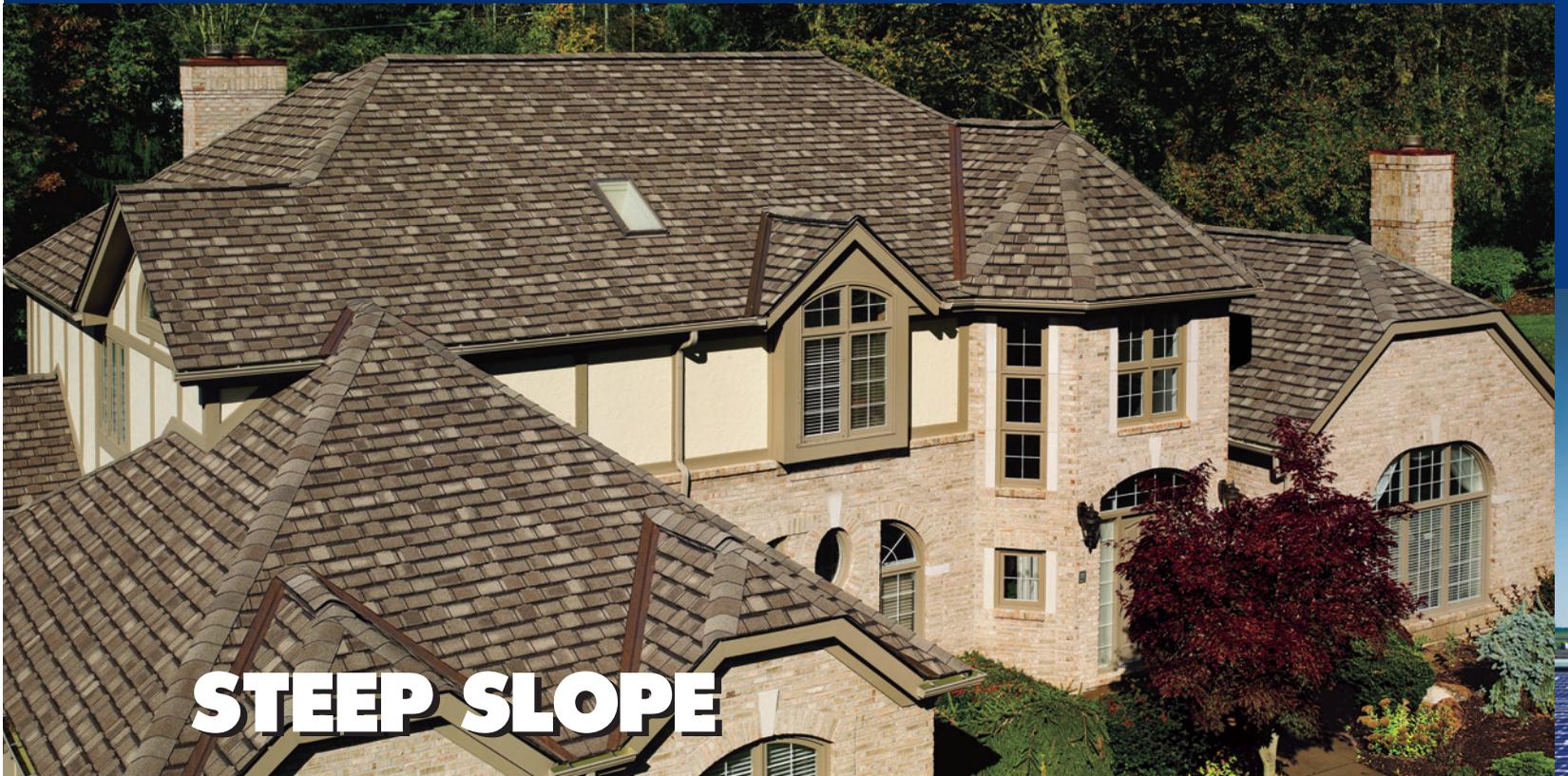
Ryan was referred to New Pathways for Youth by UMOM New Day Center, a local homeless shelter in the Valley. Prior to enrolling in the program, Ryan let the inconsistency and chaos of his situation define him. Since joining the program last year, Ryan has developed a sense of stability. His mentors Erin and Erich, bring a sense of calm to his life. They help him get clear and focus on his goals. Because of his mentors and New Pathways, Ryan is now excited for his future and has the ability to achieve the goals he has set for himself.

There are other youth like Ryan who are waiting for a mentor. Will you answer the call? You could become a mentor- a force for greatness in a young life. Mentoring is a great way to not only give back but to make a personal connection with the next generation in your community. For more information please contact Emily Chung- echung@npfy.org.

We look forward to seeing everyone on the 17th!

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*Jason Kill - Roofing Consultants of Arizona, Inc.

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*Ron Gibbons - Pioneer Roofing Company

*Pete Schmautz - Star Roofing, Inc.

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